The development of Islamic donation-based crowdfunding platform model for micro small and medium-sized enterprises (MSMEs) during COVID-19 pandemic in Indonesia

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Abstract

Purpose: This study aims to present and to test practically the concept of Islamic donation-based crowdfunding platform model for providing the financing program of MSMEs in times of COVID-19 pandemic in Indonesia.

Design/Methodology/Approach: This study uses a conceptual and empirical approach. The primary data is collected through the online survey questionnaires and then the data are descriptively analyzed.

Findings: This research finds that the concept of Islamic donation-based crowdfunding platform model is expected to solve the existing problems due to the adverse impact of the COVID-19 pandemic on MSMEs in Indonesia. Also, the platform model will open the opportunity for more optimum and impactful utilization of Islamic charity donation funds from zakat, cash waqf, sadaqah, and the like. Besides, an empirical study finds the majority of respondents accepted the concept of Islamic donation-based crowdfunding platform model. The platform model has the potential to optimize financing programs for MSMEs in times of the COVID-19 pandemic situation.

Practical implications: The present study also has implications for government, zakat institution, waqf institution, and policymakers to realize the concept of Islamic donation-based crowdfunding platform model in the real world.

Originality/Value: The study will contribute to the existing literature especially on Islamic donation-based crowdfunding platform model as an alternative strategy to minimize the negative impact of the COVID-19 pandemic on MSMEs in Indonesia.

Keywords: Islamic charity donation, Islamic Donation-based crowdfunding, financing program, MSMEs, COVID-19 pandemic, Indonesia

Cite this:

Introduction

Nowadays, the problematic phenomena of Corona Virus Disease 2019 (COVID-19 - the current term of the virus) have been becoming a disease issue worldwide (Chamani, Anshory, Hudaefi, Junari, & Zaenal, 2020). As a global pandemic, COVID-19 brings not only a medical problem, but also economic problems for many countries in the world (Burhan, 2020). Based on the data
from London Business School (2020), there are several sectors affected by the COVID-19 pandemic including the tourism and hospitality sectors, airline and oil and gas, automotive, customer product, and electronics, and semi-conductors (Ascarya, 2020). Furthermore, in Indonesia, the COVID-19 pandemic had a huge impact on economic conditions. Sri Mulyani Indrawati, as Minister of finance Indonesia, stated that the current crisis caused by the COVID-19 pandemic was far more complex instead of the 1997-1998 and 2008-2009 crises (Victoria, 2020). In line with that, the COVID-19 pandemic had a significant impact on decreasing the welfare of society, for instance, rising the amount of unemployment and poverty.

According to experts' predictions, MSMEs which depend on daily liquidity will suffer the greatest impact from the COVID-19 that can cause bankruptcy (KNEKS, 2020). However, MSMEs are the dominant sector in Indonesia's economic structure. In line with the data from the Ministry of Cooperatives and Small and Medium-sized Enterprises (Kementerian Koperasi dan Usaha Kecil Menengah, 2018), the number of MSMEs is approximately 64 million which absorbs more than 113 million workers or 93.88% of the total workforce (Hidayat, 2020; KNEKS, 2020). The total contribution of MSMEs to Indonesia’s 2018 GDP is approximately 57%, or IDR 8,457.3 trillion when Indonesia’s economic growth is 5.20% and decreases to become IDR 6,830 trillion when Indonesia’s economic growth is 4.20% during the COVID-19 pandemic based on the projection of Puska Baznas (2020). Thus, this phenomenon has been taken into account. Not only government institutions but also all parties in Indonesia should overcome this matter togetherly.

Many scholars, practitioners, academicians, and society have been discussing through webinar (an online discussion forum) for seeking solutions in along times of COVID-19 outbreaks. According to Mukhlisin, Ascarya, Pasumah, Antonio, Yasid, Mulyana, & Tamannii (2020), one of the effective solutions is optimized of the potential of Islamic financial technology (Islamic FinTech) in which is an emerging element that has enormous spread in Indonesia, especially for providing a financial solution. The development of an Islamic crowdfunding model based on the website platform was deemed as a pivotal step for MSMEs in Indonesia. The concept of Islamic crowdfunding can be a solution to any problems in MSMEs. If the lack of funding, Islamic crowdfunding will be providing funding, apart from banking (Marzban, Asutay, & Boseli, 2014).

On the other hand, Indonesia as the biggest Muslim population, Islamic charity funds such as from zakat, waqf, sadaqa, and the like, are the potential funding for overcoming problematic issues that are being faced by ummah nowadays. As an example, the prospective accumulation of zakat, waqf, and other charities is highly immense (Indrawan & Herman, 2017). In Indonesia itself, the total of all zakat potential is approximately IDR 217 trillion from various sources. This number is equal to 3.4% of Indonesia’s 2010 GDP (Firdaus, Beik, & Irawan, 2012). Meanwhile, there is another potential resource which is cash donation in the form of waqf. This cash waqf donation is popular among Muslim society recently (Indrawan & Herman, 2017). According to Iwan Agustiawan Fuad, as a commissioner of the Indonesian Waqf Board (Badan Wakaf Indonesia), states that the total potential for cash waqf in Indonesia had reached IDR 77 trillion, nonetheless, at the end of 2018, the collection of cash waqf was only IDR 225 billion (Sitanggang, 2019).

Therefore, based on the above explanation, this paper aims to explore the potential of Islamic charity donation funds from zakat, cash waqf, and other charities and the concept of Islamic crowdfunding as an intermediary between Muslim donors and MSMEs. Following that, the paper proposes a conceptual of Islamic donation-based crowdfunding platform model as a mode of financing services for supporting MSMEs in times of COVID-19 pandemic situation in Indonesia. Besides, the online survey was conducted to test practically the concept of the platform model from the perspective of the donors who are represented by respondents who can access financial technology especially know and ever participate in the type of donation-based crowdfunding such as kitabisa.com, ayopeduli.id, or other like. More importantly, based on the best of the author’s knowledge, the study will help the government and policymakers to minimize the adverse impact of the COVID-19 pandemic on MSMEs in Indonesia and this study also will
contribute to the existing literature on Islamic FinTech especially Islamic donation-based crowdfunding platform model.

**Literature Review and Hypotheses Development**

**Charity Donation in Islam**

The charity donation in Islam can take several forms: Firstly, zakat means “purity” and “cleanliness.” The payment of zakat purifies and cleans the wealth and the heart of the person who pays zakat (muzakkik). It cleans the dirt of wealth as well as the heart of the zakat payer. By removing the stringiness, zakat purifies the heart of the zakat payer and prepares him to sacrifice for the cause of Allah (Shad, 1986 in Samad & Glenn, 2010). The other meaning of zakat is fertility or growth. The payment of zakat is designed to enable the poor to grow in wealth and spirit (Al-Qaradawi, 1973, as cited in Samad & Glenn, 2010). The establishment of zakat payment has several objectives, namely: to eradicate poverty and maintain socioeconomic justice; safeguard wealth from the jealousy of the others, the poor in particular; purify one’s wealth and remove one’s stringiness, and remain thankful to Allah for His bounty to him (Samad & Glenn, 2010). Moreover, Zakat is taken from specific sources of wealth and given to specific categories of recipients (mustabik). The specific sources of wealth include livestock, savings, trade goods, crops, and minerals (Indrawan & Herman, 2017). The categories of eligible recipients for zakat are mentioned in the Quran chapter 9 verse 60 states: ‘Alms are only for the poor and the needy, and those who collect them [zakat], those whose hearts are to be reconciled, captives, debtors, in the cause of Allah, and wayfarers.’

Secondly, waqf, or Islamic endowment fund. where waqf is a continuous charity that confers continuing rewards upon the donor and lasting benefits to the public (Mauluddin & Rahman, 2018). From an economic aspect, waqf connotes the transfer of wealth from being exhausted to being profitable, with social equity turning it into a productive asset fruitful for the future of the individual and society (Kahf, 1998 in Mauluddin & Rahman, 2018). The form of waqf assets is not limited to permanent property but can also be transferable, such as cash waqf (Mahamood, 2007, in Mauluddin & Rahman, 2018). Which cash waqf was established by using money to provide services to people in the name of Allah. The popularity of cash waqf has recently increased rapidly in Muslim societies (Cizakea, 1995). As proven by many wealthy Muslims who have been giving cash in the form of waqf to specific institutions, the funds are used for providing social services to the vulnerable groups of society (Cizakea, 1995). Currently, there are several models of cash waqf which have been developed for socio-economic development (Che Hassan & Rahman, 2018; Kachkar, 2017); for poverty alleviation (Kachkar, 2017; Mohammad, 2015; Raimi, Patel, & Adelopo, 2014); for micro-enterprises (Thaker, Mohammed, Duasa, & Abdulllah, 2016; Tohirin, 2010); for waqf institutions (Thaker, 2018); for education (Aziz, Johari, & Yusof, 2013); for microfinance (Abdullah & Ismail, 2017; Haneef, Huq, Mohammed, & Amin, 2013); for use by financial institutions (Mohammad, 2011); for entrepreneurship (Iman & Mohammad, 2017); for Muslim refugees (Kachkar, 2017).

Finally, another form of charity donation in Islam is sadaqah, infaq, and kafarab. The sadaqah is another form of charity donation that is performed in various ways such as donation of used clothes, helping with money, or providing food to needy people. The core aim behind the act of sadaqah is to save oneself from evil spirits. Kafarab is another form of charity donation among Muslims which is performed where an oath has been broken down and can take the form of helping others with money or otherwise (Kashif, Faisal Jamal, & Abdur Rehman, 2018).

**The Concept of Islamic Crowdfunding**

Crowdfunding is part of financial technology (fintech) segments that provide financing for individuals and businesses (Harahap, Idham, Kusuma, & Rakhman, 2017). Fintech has become a trend in Indonesia, including crowdfunding (Aulia, Yustiardhi, & Permatasari, 2020). Many researchers have defined and conceptualized the concept of crowdfunding in a variety of ways.
But in the majority of the definitions, crowdfunding is known as a process of collection of funds (in a small amount) by entrepreneurial individuals and groups from a relatively large number of donors or investors by using the website platform/internet to fund a specified project, business venture or for the social project (Belleflamme, Lambert, & Schwienbacher, 2014; Dresner, 2014; Mollick, 2014; Suhailli & Palil, 2016; Thaker, 2018).

In Islamic perspectives, Achsien and Purnamasari (2016) described that the crowdfunding model in Islam is like the use of small amounts of money obtained from a large number of individuals or organizations, to fund a project, a business or personal loan, and other needs through an online web-based platform based on with shariah principles. Some basic features are distinguishing Islamic crowdfunding from conventional one, as follows: (1) intentions and halal projects, (2) the free usury (riba), gambling (maysir), speculation (gharar), and (3) the existence of Shariah supervisory board (Achsien & Purnamasari, 2016). Additionally, the requirements of Islamic crowdfunding involve project initiators (e.g. individuals, organizations, and businesses); potential funders (PF); crowdfunding operators (CFO); the board of Sharia (Marzban, Asutay, & Boseli, 2014).

Islamic crowdfunding can be divided into four types, namely: (1) Donation-based crowdfunding: This type is made for the purpose of social project or purely philanthropic perspective which is usually managed by NGOs. Contributors do not receive tangible benefits in exchange for their donations; (2) Reward-based crowdfunding: This type is the collection of funds, where contributors receive some tangible reward, such as a membership rewards scheme, as a token of appreciation for their contribution. They back these projects for social motivations; (3) Debt-based crowdfunding or lending-based crowdfunding: This type is investors who provide loans to startups or small enterprises to support their ventures; (4) Equity-based crowdfunding: This type is when investors offer equity funds in the business venture for supporting startups or small enterprises. The main motivation of investors is to get a return in the form of profit-sharing on their investment. (Harahap, Idham, Kusuma, & Rakman, 2017; Hidayat, 2019; Marzban, Asutay, & Boseli, 2014; Ramos, 2015; Sangwan, Harshita, Prakash, & Singh, 2019; Thaker, 2018).

The advantage of the concept of Islamic crowdfunding is opened up a new source of funding for entities/community/groups, the ability to attract the emotional interest of donors to contribute and donate irrespective of geography, and a low-cost way of accessing funding (Suhailli & Palil, 2016). Islamic crowdfunding also provides an opportunity for investors, donors, and entrepreneurs for the socio-economic development of the micro small and medium-sized enterprises (MSMEs) sectors in Islamic countries (Marzban, Asutay, & Boseli, 2014).

Legal Aspects of Islamic Crowdfunding in Indonesia

There are three legal aspects of Islamic crowdfunding in Indonesia issued by government authorities, namely:

(1) The regulations of the National Shariah Council of the Indonesian Ulema Council (Dewan Syariah Nasional Majelis Ulama Indonesia (DSN-MUI)) Fatwa Number 117/DSN-MUI/II/2018 on the compliance of the information technology-based financing services with the Shariah principles (Dewan Syariah Nasional, 2018).

(2) The regulation of the Indonesian Financial Services Authority or Peraturan Otoritas Jasa Keuangan (POJK) Number 77/POJK.01/2016 on the information technology-based lending and borrowing services (Otoritas Jasa Keuangan, 2016).


A Conceptual of Islamic Donation-Based Crowdfunding Platform Model

In this section, the author proposes a concept of an Islamic donation-based crowdfunding platform model that can be the potential for supporting financing program MSMEs in Indonesia,
especially in times of COVID-19 pandemic situation. Parties involved in this type of Islamic crowdfunding arrangement include:

1. Micro small and medium-sized enterprises (MSMEs)/Entrepreneurs;
2. Fund providers, including individual and institutional donors;
3. A crowdfunding operator (CFO); and
4. Shariah supervisory board.

![Diagram](image)

**Figure 1. Illustration Scheme of Islamic Donation-Based Crowdfunding Platform Model**

**Source:** Authors’ Illustration

As illustrated in Figure 1, the scheme of Islamic donation-based crowdfunding platform model is:

- CFO plans various financing services/programs such as to finance entrepreneurship training, to provide basic capital, to develop digital applications, to provide the procurement of raw materials or equipment production, and other projects for supporting MSMEs.
- Next, CFO will be offered in the form of a written prospectus, video presentation, infographic, and other forms of publication to the system which is known as a web-based platform and social networks.
- Or MSMEs/Muslim entrepreneurs also can propose the social project that will be funded by donors using the platform.
- Donors browse the Web and finally choose the projects that they are willing to support. If the donors select the zakat as the type of support then the list will contain the information for the zakat project or if the donors select the waqf support then the list will contain the information for the waqf project, and similarly if the donors select the sadaqah/other donation charities.
- Donors transfer/send funds through payment channels such as LinkAja Syariah, PayTren, Mobile banking, and other channels. CFO can have its payment channels through collaboration with existing financial institutions (Islamic banks).
- After the target amount of funds from donors is reached, the received funds are ready to be distributed to the proposed projects earlier for support MSMEs.
- MSMEs/Muslim entrepreneurs must register and provide the required document on the platform to support the verification of the documents and classify them into valid or invalid project categories.
- To ensure transparency, CFO must update the progress regularly into the system until the particular projects are completed.
- A Shariah supervisory board needs to be established to ensure that the entire crowdfunding process complies with shariah principles.

**The Potential of Utilizing Islamic Charity Donation Funds for MSMEs in the Current COVID-19 Situation**

In this section, the author discusses the potential of utilizing Islamic charity donation funds in Islamic donation-based crowdfunding platform model for MSMEs in times of COVID-19
pandemic. Three possible instruments i.e. *Hibah* (grant), *Qard-Hasan* (benevolent loan), and *Murabahah* (deferred payment sale) can be applied to the platform model such as suggested by Marzban, Asutay, & Boseli (2014). Furthermore, the platform model is divided into two components, which are: (1) the *zakat* and other charities fund like *sadaqah* or *infaq*, and (2) cash *waqf* fund. Where *Zakat* and other charities fund will be utilized for several purposes:

- To finance entrepreneurship training for MSMEs to enhance their capability (e.g. digital marketing skill).
- To provide basic capital for MSMEs after entrepreneurship training. The basic capital can be provided based on *hibah* or *qard al-hasan*. Where the scheme of *qard al-hasan* is specifically for MSMEs that are affected but still able to carry out production, it is just constrained by the difficulty of access to capital. Meanwhile, the scheme of *hibah* is especially intended for micro-entrepreneurs that are difficult to fulfill the daily needs.
- To provide and to fulfill basic need “sembako” for the MSMEs to maintain their life, especially for micro-enterprises due to directly impacted COVID-19.
- To stimulate the debt repayment for MSMEs particularly micro-enterprises who are still in debt to Islamic microfinance institutions (*Baitul Maal wat Tamwil* (BMT), cooperatives (*Koperasi Jasa Keuangan Syariah* (KJKS)) or Islamic financial institutions (e.g. rural banks, commercial banks).
- Other charities fund (i.e. *shadaqah*, *infaq*, or the like in small amounts) can be accepted from donors. Then, the funds will be channeled to reserve funds and reserve risk funds. Hence, the main objective of reserve funds is to cover the operational expenses which include staff salaries, utility bills, office rents, and others. While, the function of risk reserve funds is as back up funds in case of any losses from *mudharabah* or *murabahah* scheme.

Meanwhile, the cash *waqf* fund by a manager will be channeled to investment, either real investment or low-risk shariah-compliant financial instruments, to generate returns. Thus, the returns of cash *waqf* fund will be utilized for several purposes:

- To expand the business of MSMEs. The possible instruments to use would be to use the *mudharabah* scheme. Where this scheme is for MSMEs affected but still able to survive and able to adapt during the COVID-19 pandemic but require additional capital. In this *mudharabah* scheme, MSMEs (as *mudharrib*) will be guaranteed with reserve risk funds from other charities fund channeled in the form of debt which means will be used to cover losses.
- To provide the procurement of raw materials or equipment production for MSMEs sustainable, the possible instruments to use would be *murabahab*.
- To subsidize profit-margin for MSMEs on Islamic microfinance institutions (*Baitul Maal wat Tamwil* (BMT), cooperatives (*Koperasi Jasa Keuangan Syariah* (KJKS)) or Islamic financial institutions (e.g. rural banks, commercial banks). The cash *waqf* returns will subsidize the profit-margin, while the MSMEs will pay only the principal, like in *qard al- hasan*. However, the subsidy from cash *waqf* returns only applicable for MSMEs due to directly impacted COVID-19.
- To provide online commerce, the return of cash *waqf* could be used in the development of online commerce for MSMEs while maintaining physical distancing and a new normal era.

**An Empirical Study**

In this section, the author discusses the results of the online survey about acceptance of the concept of Islamic donation-based crowdfunding model from the perspective of the donors who represented by respondents ever participate in the type of donation-based crowdfunding such as *kitabisa.com*, *ayopeduli.id*, and others. The discussion is divided into two main subsections which are research methods and results and discussion.
Methods

This study used an online survey questionnaire to test the acceptance practicality of the idea about the concept of Islamic donation-based crowdfunding platform model. The questionnaire contains five construct variables which are perceived usefulness (6 question statements), perceived usefulness of model (6 question statements), use of social media (4 question statements), Islamic crowdfunding information (3 question statements), and donors’ intention to use (2 question statements). In total, 21 question statements in Indonesian language were distributed in May 2020. Furthermore, the question statements are measured by a five-point Likert scale, where 1 = strongly agree, 2 = agree, 3 = neutral, 4 = disagree, and 5 = strongly disagree.

The respondents selected were 193 donors/fund providers using the purposive sampling with boundaries according to the respondents’ characteristics (see Appendix I, the distribution of respondents). The sampling criterion in this study was people who can access FinTech services, especially crowdfunding like KitaBisa.com as donation-based crowdfunding in Indonesia, with a smartphone in the various demographics, geographic areas in Indonesia. Furthermore, this study used both secondary data and primary data. Where Secondary data are obtained from various existing sources such as books, reports, journals, and other publications. Meanwhile, the primary data are obtained directly from the sources through the questionnaire (Yin, 2014 in Hendratmi, Ryandono, & Sukmaningrum, 2019). After the data collection, the obtained data were analyzed using descriptive analysis.

Results and Discussion

The results of the online survey are analyzed descriptively. There were five constructs for discussion in this paper, namely: (1) Perceived usefulness, (2) Perceived easy to use, (3) Use of social media, (4) Islamic crowdfunding model, and (5) Donors’ intention to use of Islamic donation-based crowdfunding platform model. From Table I, we can see a summary of the results from the online survey.

Table I. The Summary of the Results from Online Survey

<table>
<thead>
<tr>
<th>No.</th>
<th>Construct</th>
<th>Indicator</th>
<th>SA</th>
<th>A</th>
<th>N</th>
<th>D</th>
<th>SD</th>
</tr>
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<tbody>
<tr>
<td>1</td>
<td>Perceived usefulness (PU)</td>
<td>Donate more quickly</td>
<td>49</td>
<td>78</td>
<td>50</td>
<td>9</td>
<td>7</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Donation performance</td>
<td>49</td>
<td>74</td>
<td>52</td>
<td>12</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Increase donation productivity</td>
<td>41</td>
<td>75</td>
<td>61</td>
<td>11</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Effectiveness</td>
<td>49</td>
<td>81</td>
<td>43</td>
<td>13</td>
<td>7</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Make donation easier</td>
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<td>79</td>
<td>44</td>
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<td>5</td>
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<tr>
<td></td>
<td></td>
<td>Useful</td>
<td>55</td>
<td>81</td>
<td>38</td>
<td>14</td>
<td>5</td>
</tr>
<tr>
<td>2</td>
<td>Perceived ease to use (PEU)</td>
<td>Easy to use</td>
<td>48</td>
<td>82</td>
<td>47</td>
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<td>6</td>
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<tr>
<td></td>
<td></td>
<td>Controllable</td>
<td>40</td>
<td>73</td>
<td>57</td>
<td>18</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clear and understandable</td>
<td>39</td>
<td>83</td>
<td>54</td>
<td>11</td>
<td>6</td>
</tr>
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<td></td>
<td></td>
<td>Flexibility</td>
<td>37</td>
<td>83</td>
<td>52</td>
<td>15</td>
<td>6</td>
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<tr>
<td></td>
<td></td>
<td>Easy to become skillful</td>
<td>30</td>
<td>77</td>
<td>63</td>
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<tr>
<td></td>
<td></td>
<td>Easy of learn</td>
<td>37</td>
<td>80</td>
<td>61</td>
<td>9</td>
<td>6</td>
</tr>
<tr>
<td>3</td>
<td>Use of social media (USM)</td>
<td>Get more information</td>
<td>75</td>
<td>72</td>
<td>25</td>
<td>12</td>
<td>9</td>
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<tr>
<td></td>
<td></td>
<td>Help to know about programs</td>
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<td>81</td>
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<td>Increase interest in donation</td>
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<td>81</td>
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<td>Easy to collect donation funds</td>
<td>78</td>
<td>73</td>
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<td>4</td>
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<td>78</td>
<td>35</td>
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<td>10</td>
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<td></td>
<td>Increase a trust to donate</td>
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<td>76</td>
<td>41</td>
<td>12</td>
<td>9</td>
</tr>
<tr>
<td>5</td>
<td>Donors’ Intention to Use (DIU)</td>
<td>Intention to donate</td>
<td>41</td>
<td>73</td>
<td>61</td>
<td>10</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Planned to utilization</td>
<td>40</td>
<td>81</td>
<td>54</td>
<td>14</td>
<td>4</td>
</tr>
</tbody>
</table>

Note: SA = Strongly Agree, A = Agree, N = Neutral, D = Disagree, SD = Strongly Disagree

Source: Survey (2020)
Perceived Usefulness

The first construct is perceived usefulness. According to Davis (1985, in Darmansyah, Fianto, Hendratmi, & Aziz, 2020) defines that perceived usefulness is the degree to which a person believes using a particular system will improve his/her work performance and will have an effect on the intention to adopt financial technology (fintech) products and services (Huei, Suet Cheng, Chee Seong, Aye Khin, & Ling Leh Bin (2018) a Darmansyah, Fianto, Hendratmi, & Aziz (2020). Meanwhile, Jogiyanto (2008, as cited in Ratri, 2016) perceived usefulness has a strongly significant impact and important variable to influence attitude, behavior, and intention to accept the new concept in financial technology products and services. There were six indicator items to measure perceived usefulness in this study i.e. donate more quickly, donation performance, increase donation productivity, effectiveness, make donation easier, and useful (all indicators are duplicated from Davis (1989) and Ratri (2016)).

In Figure 2, the results of the online survey show that most of the respondents have strongly agreed and agreed with using Islamic donation-based crowdfunding model that would be useful for supporting donation activities. Thus, the model would help them to donate more quickly (78/193 agreed), increase their donation performance (74/193 agreed) and productivity (75/193 agreed), effectiveness (81/193 agreed), and make donations easier (79/193 agreed), as well as useful (81/193 agreed) in supporting the financing program for MSMEs in times of COVID-19 pandemic in Indonesia.

![Perceived usefulness](image)

**Figure 2.** The Result of the Online Survey for Perceived Usefulness  
**Source:** Author’s Computation (2020)

Perceived Ease to Use

The second construct is perceived ease to use. Same as perceived usefulness, perceived ease to use has a positive effect on intentions to adopt financial technology (fintech) products and services (Huei, Suet Cheng, Chee Seong, Aye Khin, & Ling Leh Bin, 2018). Where Davis (1989) stated perceived ease to use is a belief individually that using a certain technology would be easier. He said also perceived ease to use influences the intention, usefulness, attitude, and actualization of using technology. Hence, there were six indicator items to measure perceived usefulness in this study i.e. easy to use, controllable, clear and understandable, flexible, easy to become skillful, and also easy to learn (all indicators are duplicated from Davis (1989) and Ratri (2016)).

Empirically, Figure 3 shows the results of the online survey which almost all respondents have agreed that the use of financial technology particularly Islamic donation-based crowdfunding platform model would make donation activities easier. The respondents believe that the platform model would be easy to use (82/193 agreed), controllable (73/193 agreed), clear
and understandable (83/193 agreed), flexible (83/193 agreed), easy to become skillful (77/193 agreed), and also easy to learn (80/193 agreed). Particularly, the model provides the financing program for MSMEs in times of COVID-19 pandemic.

![Perceived ease to use](image)

**Figure 3.** The Result of the Online Survey for Perceived Ease to Use  
*Source:* Author’s Computation (2020)

**Use of Social Media**

![Use of social media](image)

**Figure 4.** The Result of the Online Survey for Use of Social Media  
*Source:* Author’s Computation (2020)

The third construct is the use of social media. Social media has a direct impact on the behavioral intention of using the fintech concept. For Islamic donation-based crowdfunding platform model to work effectively, the model must be engaged in using social media, i.e. Facebook, Instagram, Twitter, and so on. This is because of the key driver of crowdfunding success in any country. The results of the online survey, in Figure 4, almost all respondents (strongly) agreed with using social media would help them to get more information (where 75/193 strongly agreed and 72/193 agreed) and also to know about the donation programs in the platform (where 81/193 agreed and
The development of Islamic donation-based crowdfunding …

71 strongly agreed). Furthermore, they also strongly agreed that using social media would help them to increase their interest in donation programs (where 81/193 agreed), and using social media would be easy to collect donation funds (73/193 agreed). Similarly, Choy & Schlagwein (2016) mentioned that crowdfunding takes advantage of social networking to raise funds globally. Therefore, social media would help to promote and campaign about the financing programs for MSMEs in times of COVID-19 pandemic.

**Islamic Crowdfunding Information**

The fourth construct is Islamic crowdfunding information. The information on Islamic crowdfunding would influence individual participation in social programs. Nonetheless, low information also could affect the adoption of the fintech concept (Pikkarainen, Pikkarainen, Larjaluoto, & Pahnila, 2004), because the lack of information is the major obstacles that hinder its adoption. Therefore, information about Islamic crowdfunding is very important, and the campaign positively influences the donors to use Islamic donation-based crowdfunding platform. Based on the results from an online survey, most respondents stated strongly agreement (agreed) which Islamic donation-based information would help them to donate safely (78/193 agreed), and increase their awareness (82/193 agreed), as well as increase their trust to donate (76/193 agreed) in the platform especially to support the financing program for MSMEs in times of COVID-19 pandemic in Indonesia (see Figure 5).

![Islamic Crowdfunding Information](image)

**Figure 5.** The Result of the Online Survey for Islamic Crowdfunding Information

**Source:** Author’s Computation (2020)

**Donors’ Intention to Use**

The last construct is donors’ intention to use Islamic donation-based crowdfunding platform model and also planned to utilization in the future. Amoroso and Gardner (2004, in Ratri, 2016) stated that planned utilization in the future is one of the indicators of the individual intention to the actual use of the technology. The results of the online survey show that most of the respondents agreed and strongly agreed (81/193 and 40/193 respectively). They would use Islamic donation-based crowdfunding platform model as a priority platform in the future. Therefore, 71 and 41 respondents agreed and strongly agreed to have the intention to donate in the program of financing for MSMEs by using Islamic donation-based crowdfunding platform model (see Figure 6).
In summary, the majority of all respondents accepted to use Islamic donation-based crowdfunding platform model based on an online survey and they have the intention to donate using this platform. However, there were still existing respondents who answered with disagreeing/strongly disagree and even the neutral. They still have favored doing donation as normal ways (without using technological concept) to participate in the financing program for MSMEs in time of the COVID-19 pandemic.

Figure 6. The Result of the Online Survey for Donors’ Intention to Use

Source: Author’s Computation (2020)

Conclusion

In the times of a global pandemic today, the negative impact of COVID-19 has been affecting many sectors especially MSMEs in Indonesia. There need for solutions that will help to alleviate and resolve the problems from the effects of the COVID-19 pandemic in Indonesia. This paper presents the potential of Islamic donation funds (zakat, waqf, sadaqah, and other charities) and the concept of Islamic crowdfunding. Hence, the author attempted to propose the concept of Islamic donation-based crowdfunding platform model. The platform that can be potentially adopted to provide financial services for the MSMEs especially during the crisis like COVID-19 in Indonesia. Furthermore, the platform model will open the opportunity for more optimum and impactful utilization of zakat or sadaqah, and the like and will help the government and policymakers to plan appropriate intervention strategies to minimize the damages of the COVID-19 pandemic on MSMEs in Indonesia.

Furthermore, an empirical study has been conducted by using an online survey questionnaire to test the acceptance practicality of the idea about the concept of Islamic donation-based crowdfunding model. Overall, the majority of all respondents accepted to use Islamic donation-based crowdfunding platform model. Where the respondents have strongly agreed to donate through the platform model because the platform model would be a usefulness and easier. Social media and Information about Islamic crowdfunding also would help to promote and campaign all the financing programs as well as influence individual participation. Additionally, the respondents have an intention to donate in the program of financing MSMEs by using Islamic donation-based crowdfunding platform model in times of COVID-19 pandemic in Indonesia. Additionally, this study will add to the existing literature in the areas of Islamic
donation-based crowdfunding platform model as an alternative strategy to minimize the negative impact of the COVID-19 pandemic on MSMEs in Indonesia.

Recommendation

In this study, the recommendations are made by the author, which are: (1) For a Crowdfunding Operator (CFO), they must be a task force institution that is pointed directly by the government and focused on the utilize of Islamic donation funds for MSMEs in times of COVID-19 pandemic. CFO also could under supervised by BAZNAS (Badan Amil Zakat National or the National Board of Zakat) as the highest government zakat institution or other possible institutions in Indonesia. Moreover, CFO should collaborate with Islamic FinTech providers to create the system more secure of its online platform. This is because of the risk exposure for the online platform should be minimized by enhancing the security of virtual transactions. Besides that, to make the system more effective and transparent, the model could use the Artificial Intelligence (AI) and Natural Language Process (NLP) such as recommended by Haider & Khan (2020). Furthermore, CFO also should promote to enhance awareness on the use of the platform model in Indonesia. (2) Finally, for government, policymakers, zakat institutions, waqf institutions, and other relevant authorities, they should synergize togetherly to realize the concept of Islamic donation-based crowdfunding platform model into the real-world.

Acknowledgment

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### Appendix 1. Distribution of respondents by gender, age and marital status

<table>
<thead>
<tr>
<th>Respondents' characteristic</th>
<th>Frequency</th>
<th>%</th>
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<td><strong>Gender</strong></td>
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<td></td>
</tr>
<tr>
<td>Male</td>
<td>104</td>
<td>53.9</td>
</tr>
<tr>
<td>Female</td>
<td>89</td>
<td>46.1</td>
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<td><strong>Age group</strong></td>
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<tr>
<td>Under 20</td>
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<td>21-30</td>
<td>122</td>
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<tr>
<td>31-40</td>
<td>47</td>
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<tr>
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<tr>
<td>Above 50</td>
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<td>6.7</td>
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<tr>
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<tr>
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<tr>
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<td>3-5 million</td>
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