GAIKNDO WHOLESALES DATA
`JAN-DEC 2017

1. SEDAN TYPE SALES

`JAN-DEC 2017

CATEGORY		BRAND	TYPE MODEL	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (Kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L x T	SEATER	DRIVE SYS.	SPEED	DOOR	WHEELS	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	SHARE BY BRAND	MARKET SHARE	TOTAL 2017
																						SPECIFICATION							MONTH							
SEDAN TYPE	CC < 1.000 [GD]	DAIHATSU	Cogen	SEDAN	658	MT	G	-	-	-					2	4X2	-	2	4	CBU		-	-	1	-	1	-	-	-	-	-	-	-	0.1%	0.0%	2
			Cogen	SEDAN	658	AT	G	-	-	-					2	4X2	-	2	4	CBU		-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		HONDA	All New City iVTEC E	SEDAN	1497	MT	G	40	-	-	16 x 6J	120	2,600	4442 x 1694 x 1477	5	4X2	FF	-	4	CBU	Thailand	-	-	-	-	39	16	21	14	18	9	22	10	4.8%	1.6%	150
			All New City iVTEC E A/T	SEDAN	1497	AT	G	40	-	-	16 x 6J	120	2,600	4442 x 1694 x 1477	5	4X2	FF	-	4	CBU	Thailand	-	-	-	25	152	58	128	142	115	88	134	30	27.7%	9.5%	870
			All New City iVTEC E/S A/T	SEDAN	1497	AT	G	40	-	-	16 x 6J	120	2,600	4442 x 1694 x 1477	5	4X2	FF	-	4	CBU	Thailand	-	3	1	-	-	-	-	-	-	-	-	-	-	0.1%	0.0%	4
			All New Civic	SEDAN	1500	AT	G	57	1285	-		141	2,700	4542 x 1755 x 1416	5	4X2	FF	-	4	4	CBU	Thailand	123	143	386	32	37	56	33	56	33	5	-	-	28.7%	9.9%	902
			All New Civic Prestige	SEDAN	1500	AT	G	57	1285	-		141	2,700	4542 x 1755 x 1416	5	4X2	FF	-	4	4	CBU	Thailand	114	35	23	5	45	17	21	8	29	56	62	4	13.3%	4.6%	419
		HYUNDAI	Excel II	SEDAN	1493	MT	G	-	-	-					4	4X2	FF	-	4	CKD	INA		14	1	-	1	-	-	-	1	-	-	-	-	0.7%	0.2%	21
		SUZUKI	Ciaz 1.4 MT	SEDAN	1372	MT	G	42	1475	4411	195/55 R15	92	2,650	4480 X 1730 X 1475	5	4X2	FF	-	4	4	CBU	Thailand	-	-	-	-	1	5	-	1	-	1	-	-	0.3%	0.1%	8
			Ciaz 1.4 AT	SEDAN	1372	AT	G	42	1475	4375	195/55 R15	92	2,650	4480 X 1730 X 1475	5	4X2	FF	-	4	4	CBU	Thailand	-	2	3	2	2	2	-	3	2	4	2	-	0.7%	0.2%	22
		TOYOTA	Vios E	SEDAN	1500	MT	G	42	1050	-	185/60 R15	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	83	5	3	3	4	13	2	1	-	1	-	-	3.7%	1.3%	115
			Vios E. AT	SEDAN	1500	AT	G	42	1050	-	185/60 R15	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	-	2	2	4	-	-	-	1	-	-	-	-	0.3%	0.1%	9
			Vios G	SEDAN	1500	MT	G	42	1060	-	195/50 R16	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	16	14	21	30	1	32	2	16	22	25	-	-	5.7%	2.0%	179
			Vios G. AT	SEDAN	1500	AT	G	42	1060	-	195/50 R16	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	72	50	82	58	11	11	6	21	29	47	2	-	13.6%	4.7%	429
			Vios G. TRD	SEDAN	1500	MT	G	42	1060	-	195/50 R16	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	4	2	-	4	1	1	-	2	-	-	-	-	0.4%	0.2%	14
			Vios G. TRD A/T	SEDAN	1500	AT	G	42	1060	-	195/50 R16	109 / 6000	2,550	4410X1730X1475	5	4X2	FF	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
											TOTAL											426	297	522	168	294	211	213	266	249	232	222	44	100%	34%	3,144
											CUMULATIVE											426	723	1,245	1,413	1,707	1,918	2,131	2,397	2,646	2,878	3,100	3,144			
	CC 1.501 - 3.000 [GD] / 2.001 [D]	AUDI	A4 2.0 quattro TFSI AT	SEDAN	1984	AT	G	63	1485	4436	245/40R18	211	2,808	4701 x 1826 x 1427	5	4X4	4WD	240	4	4	CBU	Germany	1	1	-	-	3	-	3	2	-	1	-	-	0.2%	0.1%	11
			A5 2.0 TFSI	SEDAN	1984	AT	G	63	1485	3778	255/35R18	211	2,810	4625 x 1854 x 1372	5	4X4	4WD	-	2	4	CBU	Germany	-	-	-	1	-	1	1	-	1	1	-	-	0.1%	0.0%	4
			A8 L6 TFSI A/T	SEDAN	1800	AT	G	65	-	-			2,952	FF	5	4X2	FF	-	4	6	CBU	Germany	-	1	-	-	1	3	-	-	-	-	-	-	0.1%	0.1%	6
			A2 2.0TFSI A/T	SEDAN	1984	AT	G	63	1615	3567	245/40R18	180	2,912	4011 x 1774 x 1416	5	4X2	FF	230	4	4	CBU	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			A4 2.0 TFSI	SEDAN	1984	AT	G	63	1485	4436	245/40R18	211	2,808	4701 x 1826 x 1427	5	4X2	FF	240	4	4	CBU	Germany	3	1	1	-	-	-	-	-	-	-	-	-	0.1%	0.0%	5
			TT 2.0 TFSI A/T	SEDAN	1984	AT	G	-	-	-			2,468	4191 x 1842 x 1345	4	4X4	4WD	-	2	4	CBU	Germany	-	-	1	-	-	-	-	-	-	-	-	-	0.0%	0.0%	1
			TT 2.0	SEDAN	1984	AT	G	-	1815	3267			2,468	4191 x 1842 x 1345	4	4X4	4WD	-	2	4	CBU	Germany	1	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
		BMW	3F 318 320i	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	5	4	CKD	Indonesia	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			5E 520i 530i	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	5	4	CKD	Indonesia	26	38	13	72	116	98	19	31	75	68	103	94	13.0%	8.3%	754
			6C 7E 320D	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	5	4	CKD	Indonesia	2	-	-	17	-	-	1	1	1	1	-	-	0.4%	0.3%	23
			6H6 i320	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	5	4	CKD	Indonesia	1	10	-	12	34	48	-	3	4	17	1	-	2.2%	1.4%	130
			6B32 3d30	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	1	1	-	-	-	1	2	-	-	-	-	0.1%	0.1%	5
			5M82 M2	SEDAN	2979	AT	G	52	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	13	1	3	-	4	8	1	4	1	0.7%	0.4%	40
			8M80 M3	SEDAN	2979	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	1	-	-	-	-	-	3	-	0.1%	0.0%	4
			8R82 M4	SEDAN	2979	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			4R83 M6	SEDAN	2979	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	-	-	-	2	-	-	1	-	0.1%	0.1%	3
			4G60 M6 GTS	SEDAN	2979	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	1	-	-	-	1	-	-	-	-	-	-	0.0%	0.0%	2
			4H 430	SEDAN	1997	AT	G	-	2070	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	-	-	1	1	1	-	-	-	0.1%	0.0%	3
			4F12 440i	SEDAN	2979	AT	G	-	2071	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	1	-	-	1	-	-	-	-	-	0.0%	0.0%	2
			4M70 440i	SEDAN	2979	AT	G	-	2075	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	-	-	-	3	1	2	1	2	0.2%	0.1%	9
			5E56 520D	SEDAN	2000	AT	D	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CKD	Indonesia	1	-	-	-	-	1	-	-	-	-	-	-	0.0%	0.0%	2
			6L34 520D	SEDAN	2000	AT	D	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CKD	Indonesia	1	-	-	-	-	-	-	8	11	22	13	3	1.0%	0.6%	57
			5A36 520i	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CKD	Indonesia	3	2	42	2	3	1	-	1	1	1	1	-	1.0%	0.6%	57
			5A54 528i	SEDAN	3000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CKD	Indonesia	5	6	39	22	6	-	-	10	-	1	1	-	1.2%	0.8%	69
			3A52 530i	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	1	1	-	-	-	-	1	-	7	-	0.2%	0.1%	10
			4N92 530i	SEDAN	2000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	-	-	-	-	-	43	51	20	29	21	2.8%	1.8%	164
			7B20 730Li/Executive	SEDAN	3000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	-	-	1	-	-	-	-	-	-	-	0.0%	0.0%	1
			7B22 740Li	SEDAN	3000	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	3	2	2	1	1	2	2	10	2	6	4	0.7%	0.4%	43
			7L06 740Li	SEDAN	2979	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Indonesia	-	-	-	4	3	5	2	2	3	3	6	5	0.6%	0.4%	31
		HYUNDAI	Sonata YF 2.0	SEDAN	2000	AT	G	70	2030	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			Sonata YF 2.4	SEDAN	2400	AT	G	70	2030	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	-	-	2	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			All New Sonata	SEDAN	2400	AT	G	70	2030	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	-	2	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
		HONDA	New ACCORD VTi-L	SEDAN	2354	AT	G	65	1535	-	-	176	2,775	4915 x 1850 x 1465	5	4X2	FF	-	4	4	CBU	Thailand	-	32	88	70	31	19	-	-	-	19	20	16	5.2%	3.3%	300
		LEXUS	Lexus ES 300 H	SEDAN	2494	AT	G	-	-	-	215 / 55 R17	202 / 6200	-	4930X1820X1452	4	4X2	FF	-	4	4	CBU	Japan	-	2	2	2	2	3	2	4	5	5	3	2	1	0.5%	0.3%	31
			Lexus GS 350	SEDAN	3500	AT	G	68	2175	-	225 / 50 R17	294 / 6400	-	4915 x 1840 x 1455	4	4X2	FF	-	4	4	CBU	Japan	-	5	2	-	-	-	-	1	-	1	1	-	0.2%	0.1%	11
		MAZDA	MX-5	SEDAN	1998	AT	G	50	-	3843	205/45R17	160	2,235	4020 x 1720 x 1235	2	4X2	FF	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	9	0.2%	0.1%	9
			All New Mazda6	SEDAN	2488	AT	G	64	-	4558	225/45R19	187	2,830	4865 x 1840 x 1450	5	4X2	FF	-	4	4	CBU	Japan	-	1	3	3	8	230	113	5	4	4	4	5	0.2%	1.8%	358
			MY15 New Mazda6	SEDAN	2488	AT	G	64	-	4558	225/45R19	187	2,830	4865 x 1840 x 1450	5	4X2	FF	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		MERCEDES BENZ	C 200 AVA (W205)	SEDAN	1796	AT	G	-	2160	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	28	22	29	-	-	-	-	-	-	-	-	-	1.4%	0.9%	79
			C 250 AVA (W205)	SEDAN	1796	AT	G	-	2160	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	-	-	-	23	-	-	-	-	-	-	-	-	0.4%	0.3%	23
			C 250 EXCLUSIVE (W205)	SEDAN	1796	AT	G	-	2020	-	-	-	-	-	-	4X2	FR	-	2	4	CKD	INA	30	81	53	35	-	-	-	-	-	-	-	-	3.4%	2.1%	196
			C 250 AMG (W205)	SEDAN	1796	AT	G	-	2020	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	36	15	58	-	-	-	-	-	-	-	-	-	1.8%	1.2%	107
			C 200 AMG (W205)	SEDAN	1796	AT	G	-	2160	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	-	-	-	42	-	-	-	-	-	-	-	-	0.7%	0.5%	42
			C 250 COUPE (C204)	SEDAN	1796	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			C 250 EDITATE FL (S205)	SEDAN	1796	AT	G	-	2060	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	-	-	-	-	-	-	-	2	-	-	-	-	0.0%	0.0%	2
			C 200 COUPE (C205)	SEDAN	1796	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	1	-	4	7	-	-	-	-	-	-	-	-	0.2%	0.1%	12
			CLA 200 Sport	SEDAN	1650	AT	G	-	1430	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	11	14	6	38	-	-	-	-	-	-	-	-	1.2%	0.8%	69
			CLA 200 Urban	SEDAN	1650	AT	G	-	1430	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	2	-	14	-	-	-	-	-	-	-	-	0.3%	0.2%	16
			GLC 200 CGI (W170)	SEDAN	1796	AT	G	-	1705	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	1	2	1	1	-	-	-	-	-	-	-	-	0.2%	0.1%	6
			E 250 (W213)	SEDAN	2487	AT	G	-	2140	-	-	-	-	-	-	4X2	FR	-	2	4	CKD	INA	5	-	-	14	-	-	-	-	-	-	-	-	0.3%	0.2%	19
			E 350 (W213)	SEDAN	2987	AT	G	-	2140	-	-	-	-	-	-	4X2	FR	-	2	4	CKD	INA	4	3	3	7	-	-	-	-	-	-	-	-	0.2%	0.1%	16
			E 350 AVG (W213)	SEDAN	2987	AT	G	-	2140	-	-	-	-	-	-	4X2	FR	-	2	4	CKD	INA	-	-	-	21	-	-	-	-	-	-	-	-	0.4%	0.2%	21
			E 350 AMG W/ AMG LINE	SEDAN	2987	AT	G	-	2140	-	-	-	-	-	-	4X2	FR	-	2	4	CKD	INA	-	-	-	62	-	-	-	-	-	-	-	-	2.1%	1.3%	123
		NISSAN	Almera (Tea)	SEDAN	1598	MT	G	-	1506	-	-	-	-	-	5	4X2	-	-	4	4	CBU	Thailand	-	-	-	108	163	38	255	204	148	-	-	1	15.8%	10.0%	917
			New Teana (FMC)	SEDAN	2496	AT	G	70	1935	-	215 / 55 / R17	182	2,775	4,855 x 1,795 x 1,465	5	4X2	-	-	4	4	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	2	0.0%	0.0%	2
			New Teana (FMC 14)	SEDAN	2496	AT	G	70	1935	-	215 / 55 / R17	182	2,775	4,855 x 1,795 x 1,465	5	4X2	-	-	4	4	CBU	Thailand	1	1	18	3	4	-	3	2	2	-	-	-	0.6%	0.4%	35
		PEUGEOT	4E2 Coupe	SEDAN	1598	AT	G	50	1294	6	235/45 R19	163	2,612	4,290 x 2,027 x 1,393	2	4X2	FR	-	2	4	CBU	Penancis	1	1	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			4E8 Premium Pack	SEDAN	1598	AT	G	72	1459	6	215/55 R17	156	2,617	4,762 x 1,828 x 1,459	5	4X2	FF	-	5	4	CBU	Penancis	1	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	1
		TOYOTA	All New Corolla Altis G	SEDAN	1800	MT	G	55	1250	6	205/55R16	151 / 6400	2,700	4620X1780X1460	5	4X2	FF	-	4	4	CKD	Thailand	-	3	-	4	11	1	2	2	5	3	1	1	0.6%	0.4%	37
			All New Corolla Altis V A/T	SEDAN	1800	AT	G	55	1270	6	215/45R17	151 / 6400	2,700	4620X1780X1460	5	4X2	FF	-	4	4	CKD	Thailand	12	140	93	32	62	15	50	86	47	23	58	57	11.6%	7.4%	673
			All New Camry 2.5 G	SEDAN	2500	AT	G	70	1455	38/15	215/60R16	181 / 6000	2,775	4825X1826X1470	5	4X2	FF	-	4	4	CKD	Thailand	2	7	5	4	12	6	5	59	26	12	16	7	2.8%	1.8%	161
			All New Camry 2.5 V	SEDAN	2500	AT	G	70	1455	38/15	215/55R17	181 / 6000	2,775	4825X1826X1470	5	4X2	FF	-	4	4	CKD	Thailand	73	144	125	84	103	72	52	68	52	26	54	62	15.7%	10.0%	913
			All New Camry 2.5 Hybrid MI	SEDAN	2500	AT	G	65	1625	3542	215/55R17	156.6 /5700	2,775	4825X1826X1470	5	4X2	FF	-	4	4	CKD	Thailand	5	13	8	4	7	7	7	12	14	11	20	21	11	2.3%	1.5%	134
			Corsa-10	SEDAN	3000	AT	G	45	1165	3571	215/65R16		2,685		5	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	1	-	-	-	-	-	-	-	0.0%	0.0%	1
			80 AT	SEDAN	2000	AT	G	50	-	-	215/45/R17	147 / 6,800	2,570	4240X1775X1285	5	4X2	FR	-	4	4	CBU	Japan	-	1	2	-	1	1	-	1	-	-	1	-	0.1%	0.1%	7
			86 TRD	SEDAN	2000	AT	G	50	-	-	215/45/R17	147 / 6,800	2,570	4240X1775X1285	5	4X2	FR	-	4	4	CBU	Japan	-	1	4	1	-	1	6	5	2	1	-	2	0.3%	0.2%	27
			86 Aero	SEDAN	2000	AT	G	50	-	-	215/45/R17	147 / 6,800	2,570	4240X1775X1285	5	4X2	FR	-	4	4	CBU	Japan	-	1	1	-	-	1	3	3	1	1	1	2	0.2%	0.1%	17
			86	SEDAN	2000	MT	G	50	-	-	215/45/R17	147 / 6,800	2,570	4240X1775X1285	5	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	-	1	2	-	-	-	-	-	0.1%	0.1%	3
											TOTAL											254	557	661	713	576	546	547	572	496	246	342	305	100%	64%	5,809
											CUMULATIVE											254	811	1,472	2,185	2,761	3,301	3,848	4,420	4,916	5,162	5,504	5,809			
	CC > 3.001 [G] / 2.001 [D]	BMW	7E06 730Ld	SEDAN	2993	AT	D	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CKD	Indonesia	4	22	14	18	10	1	3	7	3	2	2	12	52.7%	1.1%	98
			6G02 M-760Li	SEDAN	2993	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	-	5	2	-	-	-	-	-	1	2	3.8%	0.1%	11
			7H82 M760Li XDRIVE	SEDAN	5972	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	-	-	1	-	-	-	-	-	-	-	0.5%	0.0%	1
			7F02 760Li XDRIVE	SEDAN	5972	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	-	-	-	-	-	-	1	-	-	-	-	0.5%	0.0%	1
			5V92 M5	SEDAN	4400	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	1	-	-	-	-	-	-	-	-	-	-	0.5%	0.0%	1
			6C92 M6	SEDAN	4400	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			6H12 640i	SEDAN	4800	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	-	1	-	-	-	-	-	1	-	-	-	-	1.1%	0.0%	2
		LEXUS	Lexus LS 600 Hybrid	SEDAN	4969	AT	G	84	2760	-	245 / 45 R19	389 / 5400	-	5180X1875X1499	4	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	-	1	-	-	-	-	-	-	0.5%	0.0%	2
			Lexus RC-F	SEDAN	5000	AT	G	-	-	-	-	-	-	-	4	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Lexus LC 500	SEDAN	5000	AT	G	-	-	-	-	-	-	-	4	4X2	FR	-	4	4	CBU	Japan	-	-	-	1	-	-	-	-	-	-	-	-	0.5%	0.0%	1
		MERCEDES BENZ	E 63 AMG A/T AVA (W212)	SEDAN	5238	AT	G	-	2390	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			S 63 COUPE (C217)	SEDAN	5461	AT	G	-	2560	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	-	-	1	-	-	-	-	-	-	-	-	0.5%	0.0%	1
			CLS 350 (C218)	SEDAN	3498	AT	G	-	2220	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			CLS 400 (C218)	SEDAN	3498	AT	G	-	2220	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	1	1	1	4	-	-	-	-	-	-	-	-	3.8%	0.1%	7
			AMG SLC 43	SEDAN	5461	AT	G	70	-	-	-	-	-	-	2	4X2	FR	-	2	4	CBU	Germany	-	-	-	2	-	-	-	-	-	-	-	-	1.1%	0.0%	2
			S 600 Exclusive (V222)	SEDAN	3498	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	4	4	CKD	INA	5	16	16	17	-	-	-	-	-	-	-	-	29.0%	0.6%	54
			S 500 L A/T (V222)	SEDAN	5461	AT	G	-	2560	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	1	3	3	-	-	-	-	-	-	-	-	-	3.8%	0.1%	7
			S 600 L A/T (V222)	SEDAN	5461	AT	G	-	2560	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			S 650 Maybach (V222)	SEDAN	4663	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	1	-	-	-	-	-	-	-	-	-	-	-	0.5%	0.0%	1
			S 400 L A/T (V222)	SEDAN	3498	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	4	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			SL 400 AMG (R231)	SEDAN	3498	AT	G	-	2060	-	-	-	-	-	-	4X2	FR	-	2	4	CBU	Germany	-	1	-	-	-	-	-	-	-	-	-	-	1.1%	0.0%	2
											TOTAL											13	46	35	64	11	2	4	8	4	2	3	14	100%	2%	186
											CUMULATIVE											13	59	94	138	149	151	155	163	167	169	172	186		100%	
			SEDAN TYPE SALES TOTAL																			691	900	1,218	925	881	753	764	846	749	480	567	363			9,139
			SEDAN TYPE SALES CUMULATIVE																			691	1,591	2,811	3,736	4,617	5,370	6,134	6,980	7,729	8,209	8,776	9,139			0.0%

GAIKNDO WHOLESALES DATA
JAN-DEC 2017

2. 4 X 2 TYPE SALES

CATEGORY		BRAND	TYPE MODEL	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (Kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L x T	SEATER	DRIVE SYS.	SPEED	DOOR	WHEELS	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Segment Share	4X2 Share	TOTAL 2017
4X2 TYPE	CC < 1,500 [GID]	AUDI	A3 1.2 TFSI A/T	MPV/4X2	1275	AT	G	53	1455	3400	215/55/R17	170	2,608	4701 x 1835 x 1427	5	4X2	FF	235	4	4	CBU	Germany	-	-	-	-	-	-	-	1	-	2	3	2	0.1%	0.1%	8
		BMW	1K 2d 218i	MPV/4X2	1499	-	G	-	-	-	-	-	-	-	5	4	CBU	Germany	-	1	-	-	-	-	1	-	-	-	-	-	-	1	-	-	-	0.0%	0.0%	3
			2D 2d 218i	MPV/4X2	1499	-	G	-	-	-	-	-	-	-	4	4	CBU	Germany	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
		CHEVROLET	Aveo 1.4 LT	MPV/4X2	1398	AT	G	-	-	-	-	-	-	-	5	4X2	FF	-	-	-	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	1
			Spark 1.4L	MPV/4X2	1400	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	-	-	CBU	South Korea	-	57	44	18	36	36	40	19	9	10	4	22	0.1%	0.0%	289
			Trax 1.4L	MPV/4X2	1398	AT	G	-	-	-	-	-	-	-	5	4X2	FF	-	-	-	CBU	South Korea	17	73	131	238	267	187	112	232	173	109	174	256	0.4%	0.3%	1,969
		DAIHATSU	Great New Xenia X MT	MPV/4X2	1298	MT	G	45	1050	5125	-	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	1,224	1,702	1,797	1,231	1,289	745	1,345	1,810	1,384	1,562	1,752	1,352	3.7%	2.9%	17,193
			Great New Xenia X A/T	MPV/4X2	1298	AT	G	45	1050	5125	-	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	195	202	205	51	99	101	111	146	138	148	143	139	0.4%	0.3%	1,671
			All New Xenia 1.3 R	MPV/4X2	1298	MT	G	45	1065	5125	185/70/R14	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Great New Xenia R MT	MPV/4X2	1298	MT	G	45	1065	5125	-	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	1,409	1,856	2,251	1,104	1,376	988	1,273	1,246	1,444	1,780	1,680	1,343	3.8%	3.0%	17,751
			All New Xenia 1.3 R AT	MPV/4X2	1298	AT	G	45	1065	5125	185/70/R14	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Great New Xenia R A/T	MPV/4X2	1298	AT	G	45	1065	5571	-	92	2,655	4140X1660X1695	7	4X2	FR	-	5	4	CKD	INA	196	152	197	152	198	152	81	162	148	169	192	200	0.4%	0.3%	1,920
			All New Sirion 1.3	HTBACK	1298	MT	G	40	910	4267	175/65/R14	90	2,440	3940X1660X1545	5	4X2	FF	-	5	4	CBU	Malaysia	50	59	50	100	89	35	86	53	57	120	90	41	0.2%	0.1%	850
			All New Sirion 1.3 AT	HTBACK	1298	AT	G	40	940	4632	175/65/R14	90	2,440	3940X1660X1545	5	4X2	FF	-	5	4	CBU	Malaysia	40	100	100	88	30	70	100	90	90	120	64	0.2%	0.2%	990
			Gran Max BV	MPV/4X2	1500	MT	G	43	2000	5125	165/R13-8PR	88	2,650	4045X1695X1900	2	4X2	FR	-	5	4	CKD	INA	361	520	501	587	517	357	670	872	600	676	564	533	1.4%	1.1%	6,578
			Gran Max BV LS	MPV/4X2	1500	MT	G	43	2000	5125	165/R13-8PR	88	2,650	4045X1695X1900	2	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	1	-	-	-	0.0%	0.0%	1
			Gran Max MT	MPV/4X2	1298	MT	G	43	1840	5125	165/R13-8PR	88	2,650	4045X1695X1900	9	4X2	FR	-	5	4	CKD	INA	99	123	101	148	109	85	124	126	103	97	99	102	0.3%	0.2%	1,296
			Gran Max HI	MPV/4X2	1298	MT	G	43	1840	5125	165/R13-8PR	88	2,650	4045X1695X1900	9	4X2	FR	-	5	4	CKD	INA	376	445	401	467	375	192	389	238	525	271	470	275	1.0%	0.7%	4,424
			Gran Max AB	MPV/4X2	1495	MT	G	43	1840	4875	165/R13-8PR	88	2,650	4045X1695X1900	9	4X2	FR	-	5	4	CKD	INA	130	146	153	169	329	447	201	203	53	122	149	128	0.5%	0.4%	2,230
			Luxio 1.5 D (Nino)	MPV/4X2	1495	MT	G	43	1290	5132	195/65R15	97	2,655	4210X1710X1915	8	4X2	FR	-	5	4	CKD	INA	98	82	158	146	103	160	152	139	136	202	228	162	0.4%	0.3%	1,699
			Luxio 1.5 M MT (New)	MPV/4X2	1495	MT	G	43	1320	5132	195/65R15	97	2,655	4210X1710X1915	8	4X2	FR	-	5	4	CKD	INA	167	200	242	243	253	172	170	219	276	280	297	288	0.6%	0.5%	2,814
			Luxio 1.5 X MT (New)	MPV/4X2	1495	MT	G	43	1320	5132	195/65R15	97	2,655	4210X1710X1915	8	4X2	FR	-	5	4	CKD	INA	29	21	58	49	75	35	21	41	38	40	31	60	0.1%	0.1%	485
			Terios X MT (MC 2015)	MPV/4X2	1495	MT	G	45	1135	5571	215/65/R16	109	2,685	4280X1695X1695	7	4X2	FR	-	5	4	CKD	INA	270	300	349	301	398	310	248	164	98	99	134	-	0.6%	0.4%	2,611
			Terios X A/T (MC 2015)	MPV/4X2	1495	AT	G	45	1160	5857	215/65/R16	109	2,685	4280X1695X1695	7	4X2	FR	-	5	4	CKD	INA	48	51	80	70	80	70	60	41	57	20	33	-	0.1%	0.1%	533
			Terios R MT (MC 2015)	MPV/4X2	1495	MT	G	45	1165	5571	215/65/R16	109	2,685	4420X1695X1740	7	4X2	FR	-	5	4	CKD	INA	469	633	681	714	1,054	606	279	265	312	316	294	-	1.2%	0.9%	5,613
			Terios R A/T (MC 2015)	MPV/4X2	1495	AT	G	45	1175	5857	215/65/R16	109	2,685	4420X1695X1740	7	4X2	FR	-	5	4	CKD	INA	138	170	226	248	309	127	89	145	78	61	20	-	0.3%	0.3%	1,587
			All New Terios X AT	MPV/4X2	1496	MT	G	45	1245	5571	215/65/R16	104	2,685	4430X1695X1705	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	150	0.0%	0.0%	150
			All New Terios R MT	MPV/4X2	1496	MT	G	45	1255	5857	215/65/R16	104	2,685	4430X1695X1705	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	49	0.0%	0.0%	49
			All New Terios R AT	MPV/4X2	1496	MT	G	45	1260	5571	215/65/R17	104	2,685	4430X1695X1705	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	478	0.1%	0.1%	478
			All New Terios R MT	MPV/4X2	1496	MT	G	45	1270	5857	215/65/R17	104	2,685	4430X1695X1705	7	4X2	FR	-	5	4	CKD	INA	318	194	187	189	181	101	110	92	107	117	114	130	0.3%	0.2%	1,773
		HONDA	Brio RS	HTBACK	1198	MT	G	35	960	-	-	88	2,345	3610 x 1680 x 1485	5	4X2	FF	-	5	4	CKD	INA	262	120	152	364	537	112	485	506	220	374	225	174	0.8%	0.6%	3,535
			Brio RS	HTBACK	1198	AT	G	35	960	-	-	88	2,345	3610 x 1680 x 1485	5	4X2	FF	-	5	4	CKD	INA	443	407	821	848	668	556	534	1,160	577	308	374	409	1.5%	1.2%	7,094
			All New CR-V	MPV/4X2	1498	AT	G	58	-	-	-	-	-	-	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	-	476	938	687	637	244	145	0.7%	0.6%	3,385
			All New CR-V Prestige	MPV/4X2	1500	AT	G	58	-	-	-	-	-	-	7	4X2	FR	-	5	4	CKD	INA	-	-	-	-	-	259	1,246	1,564	900	2,143	2,056	1,798	2.2%	1.7%	9,957
			HR-V A	MPV/4X2	1497	MT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			HR-V S	MPV/4X2	1497	MT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	536	360	588	420	548	291	220	267	339	299	269	266	1.0%	0.7%	4,445
			HR-V S	MPV/4X2	1497	CVT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	450	669	476	347	545	135	120	267	185	179	119	92	0.8%	0.6%	3,566
			HR-V E	MPV/4X2	1497	CVT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	1,299	2,382	3,137	1,835	1,666	1,449	1,167	2,286	1,656	2,091	2,232	1,904	5.5%	4.3%	25,435
			BR-V S	MPV/4X2	1497	MT	G	42	-	-	-	-	-	-	7	4X2	FF	-	5	4	CKD	INA	67	118	161	167	67	38	61	-	147	134	64	88	0.2%	0.2%	881
			BR-V E	MPV/4X2	1500	MT	G	42	-	-	-	-	-	-	7	4X2	FF	-	5	4	CKD	INA	1,033	331	1,090	604	829	431	63	-	487	680	631	488	1.4%	1.1%	6,657
			BR-V E	MPV/4X2	1800	CVT	G	42	-	-	-	-	-	-	7	4X2	FF	-	5	4	CKD	INA	1,018	458	946	383	781	483	200	-	1,089	1,080	286	1,322	1.7%	1.3%	7,613
			BR-V E Prestige	MPV/4X2	1500	CVT	G	42	-	-	-	-	-	-	7	4X2	FF	-	5	4	CKD	INA	472	955	543	299	552	418	200	1	817	731	610	1,033	1.4%	1.1%	6,669
			CIVIC TYPE R	HTBACK	1500	MT	G	55	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	UK	-	-	-	-	-	-	-	-	-	49	3	1	0.0%	0.0%	52
			All New Jazz A AT 1.5	HTBACK	1497	MT	G	42	-	-	16 x 6J	120	2,550	3920 x 1695 x 1525	5	4X2	FF	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			All New Jazz A AT 1.5	HTBACK	1497	MT	G	42	-	-	16 x 6J	120	2,550	3920 x 1695 x 1525	5	4X2	FF	-	5	4	CKD	INA	47	-	1	11	1	30	22	31	29	6	3	0.0%	0.0%	181
			All New Jazz A AT 1.5	HTBACK	1497	AT	G	42	-	-	16 x 6J	120	2,550	3920 x 1695 x 1525	5	4X2	FF	-	5	4	CKD	INA	77	28	48	60	9	30	62	38	52	13	37	0.1%	0.1%	462
			All New Jazz RS 1S	HTBACK	1497	MT	G	42	-	-	16 x 6J	120	2,550	3920 x 1695 x 1525	5	4X2	FF	-	5	4	CKD	INA	345	243	268	238	225	77	269	779	183	153	166	281	0.7%	0.5%	3,227
			All New Jazz RS AT 1S	HTBACK	1497	AT	G	42	-	-	16 x 6J	120	2,550	3920 x 1695 x 1525	5	4X2	FF	-	5	4	CKD	INA	1,415	1,123	1,634	669	997	280	775	2,010	921	800	884	705	2.9%	2.2%	12,219
			Mobilio S	MPV/4X2	1497	MT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	689	507	1,059	890	841	495	217	839	246	420	959	643	1.7%	1.3%	7,604
			Mobilio E	MPV/4X2	1497	CVT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	840	1,362	2,019	1,349	1,208	49	-	504	186	226	233	348	3.2%	2.5%	9,020
			Mobilio E	MPV/4X2	1497	CVT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	743	905	1,046	634	1,070	496	413	856	1,019	1,045	490	652	2.0%	1.6%	9,369
			Mobilio E Prestige	MPV/4X2	1497	CVT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Mobilio RS	MPV/4X2	1497	MT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	472	955	542	397	454	84	74	162	151	189	150	260	0.8%	0.7%	3,890
			Mobilio RS	MPV/4X2	1497	CVT	G	42	-	-	15	118	2,650	4389 x 1683 x 1683	7	4X2	FF	-	5	4	CKD	INA	521	979	838	538	386	196	28	670	434	445	323	161	1.2%	0.9%	5,513
		HYUNDAI	Grand i10	HTBACK	1200	MT	G	35	-	-	-	-	-	-	5	4X2	FF	-	4	4	CBU	India	1	4	1	25	8	1	5	8	5	5	5	8	0.0%	0.0%	65
			Grand i10 AT	HTBACK	1200	AT	G	35	-	-	-	-	-	-	5	4X2	FF	-	4	4	CBU	India	2	4	5	1	7	7	5	9	9	2	10	7	0.0%	0.0%	68
			All New i20	HTBACK	1400	MT	G	43	-	-	-	-	-	-	5	4X2	FF	-	4	4	CBU	India	1	-	1	4	4	3	5	3	8	2	9	6	0.0%	0.0%	43
			All New i20 AT	HTBACK	1400	AT	G	43	-	-	-	-	-	-	5	4X2	FF	-	4	4	CBU	India	9	7	8	14	16	6	14	7	2	1	1	-	0.0%	0.0%	82
		KIA	Picanto CPT	HTBACK	1200	AT	G	35	1250	4336	165/60/R14	84,400/00 (kW/rpm)	2,385	3550 x 1595 x 1480	5	4X2	FF	-	5	4	CBU	Korea	4	-	1	-	-	-	-	-	-	-	-	-	0.0%	0.0%	7
			Picanto CPT	HTBACK	1200	MT	G	35	1250	4556	165/60/R14	84,400/00 (kW/rpm)	2,385	3550 x 1595 x 1480	5	4X2	FF	-	5	4	CBU	Korea	-	-	-	1	1	-	-	-	-	-	-	-	0.0%	0.0%	2
			Picanto Platinum	HTBACK	1200	AT	G	35	1250	4336	165/60/R14	84,400/00 (kW/rpm)	2,385	3550 x 1595 x 1480	5	4X2	FF	-	5	4	CBU	Korea	4	4	4	-	-	-	-	-	-	-	-	-	0.0%	0.0%	16
			Picanto AT	HTBACK	1000	AT	G	35	1250	4336	165/60/R14	66,4/66/00 (kW/rpm)	2,385	3550 x 1595 x 1480	5	4X2	FF	-	5	4	CBU	Korea	4	1	5	4	1	3	-	-	-	-	-	-	0.0%	0.0%	18
			Picanto MT	HTBACK	1000	MT	G	35	1250	4336	165/60/R14	66,4/66/00 (kW/rpm)	2,385	3550 x 1595 x 1480	5	4X2	FF	-	5	4	CBU	Korea	15	18	15	1	2	5	1	13	10	1	-	-	0.0%	0.0%	81
			Rio 4Door MT	MPV/4X2	1400	MT	G	43	1010	4375	185/65 R15	79/6300 (kW/rpm)	2,570	4045 x 1720 x 1455	5	4X2	FR	-	5	4	CBU	Korea	25	27	12	31	9	15	7	31	-	-	-	-	0.1%	0.1%	158
			Rio 4Door AT	MPV/4X2	1400	MT	G	43	1010	4375	185/65 R15	79/6300 (kW/rpm)	2,570	4045 x 1720 x 1455	5	4X2	FR	-	5	4	CBU	Korea	10	28	11	-	21	34	1	18	-	-	-	-	0.0%	0.0%	132
			All New Rio	MPV/4X2	1400	AT	G	43	1010	4375	185/65 R15	79/6300 (kW/rpm)	2,570	4045 x 1720 x 1455	5	4X2	FR	-	5	4	CBU	Korea	-	-	-	-	1	4	-	1	14	19	14	14	0.0%	0.0%	68
			All New Rio	MPV/4X2	1400	MT	G	43	1010	4375	185/65 R15	79/6300 (kW/rpm)	2,570	4045 x 1720 x 1455	5	4X2	FR	-	5	4	CBU	Korea	-	-	-	-	10	1	3	4	6	16	1	0.0%	0.0%	41
		LEXUS	Lexus GS450 Hybrid	MPV/4X2	1500	AT	G	-	-	-	-	-	-	-	4	4X2	FF	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Lexus NX 200	MPV/4X2	1500	AT	G	-	-	-	-	-	-	-	4	4X2	FR	-	4	4	CBU	Japan	-	37	13	14	14	13	20	12	-	-	-	-	0.0%	0.0%	123
		MAZDA	All New Mazda2 1.5 V	MPV/4X2	1498	AT	G	42.8	-	4147	195/45R16	103	2,490	3913 x 1695 x 1475	5	4X2	FF	-	4	4	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			All New Mazda2 1.5 V	MPV/4X2	1498	AT	G	42.8	-	4147	195/45R16	103	2,490	3913 x 1695 x 1475	5	4X2	FF	-	4	4	CBU	Thailand	1	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	1
			All new Mazda2 1.5 R	MPV/4X2	1498	AT	G	42.8	-	4147	195/45R16	103	2,490	3913 x 1695 x 1475	5	4X2	FF	-	4	4	CBU	Thailand	-	-	-	1	-	-	-	-	-	-	-	-	0.0%	0.0%	1
			All New Mazda2 1.5 R	MPV/4X2	1498	AT	G	42.8	-	4147	195/45R16	103	2,490	3913 x 1695 x 1475	5	4X2	FF	-	4	4	CBU	Thailand	28	5	62	106	97	48	155	121	30	54	80	55	0.2%	0.1%	841
			All New Mazda2 1.5 GT	MPV/4X2	1498	AT	G	42.8	-	4147	195/45R16	103	2,490	3913 x 1695 x 1475	5	4X2	FF	-	5	4	CBU	Thailand	7	3	51	93	49	50	84	77	17	31	22	33	0.1%	0.1%	518
		MINI	Mini COOPER S	MPV/4X2	1500	MT	G	40	-	-	-	-	-	-	4	4X2	FF	-	4	4	CBU	UK	-	-	-	8	9	3	1	10	7	1	6	8	0.0%	0.0%	53
		MITSUBISHI MOTORS	Triton GLS LS CHS	MPV/4X2	1500	MT	G	42	1760	4875	S10-11/R/R	86	1,670	2735 X 1560 X 1815	7	4X2	FR	145	3	4	CBU	Thailand	40	42	38	24	-	48	47	43	6	45	51	-	0.1%	0.1%	384
			Mirage 1.2L E MT(ASD (4X2) A/T	MPV/4X2	1200	AT	G	35	1310	3757	14x4 10J	77	2,450	3710 X 1665 X 1505	5	4X2	FF	-	4	4	CBU	Thailand	46	61	41	67	99	68	75	40	34	8	20	24	0.1%	0.1%	570
			Mirage 1.2L GLS (4X2) AT	MPV/4X2	1200	AT	G	35	1310	3757	14x4 10J	77	2,450	3710 X 1665 X 1505	5	4X2	FF	-	4	4	CBU	Thailand	8	11	15	36	101	42	48	24	11	4	8	19	0.1%	0.1%	327
			Mirage 1.2L GLX (4X2) MT	MPV/4X2	1200	MT	G	35	1280	3757	14x4 10J	77	2,450	3710 X 1665 X 1505	5	4X2	FF	-	4	4	CBU	Thailand	18	23	20	75	198	146	128	78	42	12	20	27	0.2%	0.1%	798
			Xpander 1.5L Ultimate (4X2) A/T	MPV/4X2	1499	AT	G	45	1780	4375	205/55 R16	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	299	362	831	4.234	1.2%	1.0%	5,688
			Xpander 1.5L Sport (4X2) A/T	MPV/4X2	1499	AT	G	45	1780	4375	205/55 R16	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	116	442	828	98	0.3%	0.2%	1,483
			Xpander 1.5L Exceed (4X2) A/T	MPV/4X2	1499	AT	G	45	1780	4375	205/55 R16	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	169	358	757	65	0.3%	0.2%	1,289
			Xpander 1.5L Exceed (4X2) M/T	MPV/4X2	1499	MT	G	45	1780	4832	185/65 R15	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	311	988	1,910	199	0.7%	0.6%	3,408
			Xpander 1.5L GLS (4X2) M/T	MPV/4X2	1499	MT	G	45	1780	4832	185/65 R15	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	298	201	550	55	0.2%	0.2%	1,105
			Xpander 1.5L GLX (4X2) M/T	MPV/4X2	1499	MT	G	45	1780	4832	185/65 R15	104	2,775	4475 x 1750 x 1700	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	1	99	0.0%	0.0%	100
		NISSAN	March 1.2 Mid MT (MC '13-2013)	HTBACK	1198	MT	G	41	1345	-	175 / 60 / R15	76	2,440	3,790 x 1,665 x 1,515	5	4X2	-	-	5	4	CBU	Thailand	6	100	122	41	48	48	24	47	39	69	121	52	61	0.3%	0.2%	721
			March 1.2 Mid A/T (MC '13)	HTBACK	1198	AT	G	41	1345	-	175 / 60 / R15	76	2,440	3,790 x 1,665 x 1,515	5	4X2	-	-	5	4	CBU	Thailand	52	199	209	49	87	156	5	87	86	65	59	65	0.2%	0.2%	1,108
			March 1.2 Safety A/T (MC 13)	HTBACK	1198	AT	G	41	1345	-	175 / 60 / R15	76	2,440	3,790 x 1,665 x 1,515	5	4X2	-	-	5	4	CBU	Thailand	7	137	74	21	30	118	30	30	15	19	17	15	0.1%	0.1%	473
			March 1.5 MT (MC '-13)	HTBACK	1500	MT	G	41	1345	-	175 / 60 / R15	102	2,435	3,790 x 1,667 x 1,515	5	4X2	-	-	5	4	CBU	Thailand	35	2	-	4	3	5	-	-	-	-	-	-	0.0%	0.0%	49
			March 1.5 A/T (MC '-13)	HTBACK	1500	AT	G	41	1345	-	175 / 60 / R15	102	2,435	3,790 x 1,667 x 1,515	5	4X2	-	-	5	4	CBU	Thailand	7	22	5	1	6	2	2	1	3	1	1	1	0.0%	0.0%	30
			New Grand Livina 1.5 GV MT	MPV/4X2	1500	MT	G	52	1750	-	185 / 65 / R15	109	2,660	4,485 x 1,695 x 1,640	7	4X2	-	-	5	4	CKD	INA	190	181	230	25	132	266	166	62	122	20	87	191	0.4%	0.3%	1,670
			New Grand Livina 1.5 GV CVT	MPV/4X2	1500	CVT	G	52	1750	-	185 / 65 / R15	109	2,660	4,485 x 1,695 x 1,640	7	4X2	-	-	5	4	CKD	INA	152	148	158	46	191	36	154	78	144	13	54	28	0.2%	0.2%	1,251
			New Grand Livina 1.5 XV MT	MPV/4X2	1500	MT	G	52	1750	-	185 / 65 / R15	109	2,660	4,485 x 1,695 x 1,640	7	4X2	-	-	5	4	CKD	INA	51	176	159	34	27	50	139	29	129	39	3	13	0.2%	0.1%	849
			New Grand Livina 1.5 XV CVT	MPV/4X2	1500	CVT	G	52	1750	-	185 / 65 / R15	109	2,660	4,485 x 1,695 x 1,640	7	4X2	-	-	5	4	CKD	INA	134	211	132	36	72	68	143	181	132	17	20	21	0.2%	0.2%	1,105
			New Grand Livina 1.5 A/V CVT	MPV/4X2	1500	CVT	G	52	1750	-	185 / 65 / R15	109	2,660	4,485 x 1,695 x 1,640	7	4X2	-	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	35
			New Grand Livina 1.5 CVT Autech	MPV/4X2	1500	CVT	G	52	1750

GAIKNDO WHOLESALES DATA
'JAN-DEC 2017

4X2 TYPE SALES — 'JAN-DEC 2017

CATEGORY		BRAND	MODEL/TIPE	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (Kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L x T	SEATER	DRIVE SYS.	SPEED	DOOR	WHEEL	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Segment Share	4X2 Share	TOTAL 2017
4X2 TYPE	CC 1.501 - 2.500 [GD]	BMW	X3.20 X1 sDrive18i	MPV/4X2	2000	AT	G	-	-	-	-	-	-	-	4	4X2	-	-	4	CKD	Indonesia	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			M535 X1 SDRIVE18I	MPV/4X2	2000	AT	G	-	-	-	-	-	-	-	4	4X2	-	-	4	CKD	Indonesia	35	6	38	88	101	56	91	136	107	47	2	3	0.5%	0.1%	710
			X5 X1 SDRIVE18I	MPV/4X2	2000	AT	G	51	2005	0	-	136	2,670	4439 x 1921 x 1598	5	4X2	-	-	5	0	CBU	Indonesia	-	-	-	-	-	-	-	-	-	29	19	115	0.1%	0.0%	158
		CHEVROLET	Orlando 1.8L	MPV/4X2	1800	AT	G	-	-	-	-	-	-	-	7	4X2	FR	-	-	-	CBU	South Korea	20	16	24	19	19	19	9	21	16	9	9	9	0.1%	0.0%	170
			Captiva 2.4AT	MPV/4X2	2400	AT	G	-	-	-	-	-	-	-	-	4X2	FF	-	-	-	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Captiva 2.0 Die	MPV/4X2	2000	AT	G	-	-	-	-	-	-	-	-	4X2	FF	-	-	-	CBU	Thailand	14	35	47	30	34	13	16	23	27	7	12	9	0.2%	0.0%	276
			Trailblazer	MPV/4X2	2500	AT	G	-	-	-	-	-	-	-	-	4X2	FR	-	-	-	CBU	Thailand	-	54	115	67	89	97	31	73	78	32	51	100	0.6%	0.1%	787
		HONDA	New CR-V '15	MPV/4X2	1998	MT	G	58	1455	-	17 x 6.5J	155	2,620	4545 x 1820 x 1685	7	4X2	FF	-	5	4	CKD	INA	9	24	-	-	-	-	-	-	-	-	-	-	0.1%	0.0%	71
			New CR-V '15	MPV/4X2	1998	AT	G	58	1480	-	17 x 6.5J	155	2,620	4545 x 1820 x 1685	7	4X2	FF	-	5	4	CKD	INA	188	62	66	71	-	-	-	-	-	-	-	-	0.3%	0.1%	385
			All New CR-V	MPV/4X2	2000	AT	G	58	-	-	-	-	-	-	-	4X2	FF	-	5	4	CBU	Thailand	-	-	-	-	-	-	438	545	146	79	71	69	1.0%	0.2%	1,350
			CIVIC SD 2.0	HTBACK	2400	AT	G	65	1322	-	17 x 7J	-	2,700	4631 x 2070 x 1415	7	4X2	FF	-	5	4	CBU	Thailand	-	1	-	-	-	-	55	15	56	55	30	10	0.2%	0.1%	302
			CIVIC SD 1.5	HTBACK	2400	AT	G	65	1322	-	17 x 7J	-	2,700	4631 x 2070 x 1415	7	4X2	FF	-	5	4	CBU	Thailand	-	1	-	-	-	237	194	139	230	183	174	14	0.9%	0.2%	1,172
			New CR-V '15	MPV/4X2	2354	AT	G	58	1530	-	18 x 6.5J	160	2,620	4545 x 1820 x 1685	7	4X2	FF	-	5	4	CKD	INA	72	39	22	-	-	-	-	-	-	-	-	-	0.1%	0.0%	133
			New CR-V '15 Prestige	MPV/4X2	2354	AT	G	58	-	-	-	160	2,620	4545 x 1820 x 1685	7	4X2	FF	-	5	4	CKD	INA	276	299	32	13	-	-	1	1	-	-	-	-	0.5%	0.1%	622
			HR-V E	MPV/4X2	1800	CVT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			HR-V Prestige	MPV/4X2	1800	CVT	G	40	-	-	-	-	-	-	5	4X2	FF	-	5	4	CKD	INA	717	626	621	469	487	313	416	635	423	385	289	334	4.2%	1.0%	5,695
			Odyssey Prestige	MPV/4X2	2354	AT	G	55	1655	-	17 x 7J	175	2,900	4830 x 1820 x 1695	7	4X2	FF	-	5	4	CBU	Japan	-	-	44	1	97	6	36	33	3	22	40	-	0.2%	0.0%	282
		HYUNDAI	Tucson GLS	MPV/4X2	2000	AT	G	55	-	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			All New Tucson GLS	MPV/4X2	2000	AT	G	62	2020	-	-	-	-	4475 x 1850 x 1650	5	4X2	-	-	4	4	CBU	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			All New Tucson	MPV/4X2	2000	AT	G	62	2020	-	-	-	-	4475 x 1850 x 1650	5	4X2	-	-	4	4	CBU	Korea	13	13	12	17	30	12	9	21	14	19	5	14	0.1%	0.0%	184
			All New Tucson CRDi	MPV/4X2	2000	AT	G	62	2020	-	-	-	-	4475 x 1850 x 1650	5	4X2	-	-	4	4	CBU	Korea	-	-	-	6	5	1	15	13	8	6	1	7	0.0%	0.0%	65
			Tucson KG	MPV/4X2	2000	AT	G	55	2090	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			New Santa FE CRDi	MPV/4X2	2200	AT	G	64	-	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	6	8	3	16	15	8	10	14	10	-	9	14	0.1%	0.0%	120
			New Santa FE	MPV/4X2	2400	AT	G	64	-	-	-	-	-	-	-	4X2	FF	-	4	4	CBU	Korea	4	3	5	2	7	4	8	5	4	4	5	3	0.0%	0.0%	55
			H-1 2.4	MPV/4X2	2400	AT	G	75	3030	-	-	-	-	-	-	4X2	FR	-	4	4	CKD	INA	6	9	13	7	11	10	15	19	16	25	18	6	0.1%	0.0%	155
			H-1 2.5 CRDi	MPV/4X2	2500	AT	G	75	3186	-	-	-	-	-	-	4X2	FR	-	4	4	CKD	INA	7	18	6	15	18	8	10	35	24	8	8	2	0.1%	0.0%	168
			Starex 2.5 CRDi	MPV/4X2	2500	MT	G	75	3030	-	-	-	-	-	-	4X2	FR	-	4	4	CKD	INA	-	1	1	13	18	13	23	25	11	-	29	2	0.1%	0.0%	135
			Starex 2.4	MPV/4X2	2400	MT	G	75	3030	-	-	-	-	-	-	4X2	FR	-	4	4	CKD	INA	4	2	-	4	4	7	3	-	10	10	40	-	0.1%	0.0%	85
		ISUZU	Fighter LR	MPV/4X2	2499	MT	D	55	2150	4100	205/65R15	80	2,685	4,475 x 1,685 x 1,790	7	4X2	FR	-	5	4	CKD	INA	19	26	33	35	22	24	10	19	18	15	23	4	0.2%	0.0%	249
			Fighter LJ	MPV/4X2	2499	MT	D	55	2150	4100	205/65R15	80	2,685	4,475 x 1,685 x 1,790	7	4X2	FR	-	5	4	CKD	INA	15	43	20	18	21	2	20	18	18	26	21	5	0.2%	0.0%	222
			Fighter LL	MPV/4X2	2499	MT	D	55	2150	4100	205/65R15	80	2,685	4,475 x 1,685 x 1,790	7	4X2	FR	-	5	4	CKD	INA	26	22	12	37	60	26	48	21	26	6	12	10	0.2%	0.1%	305
			Mother Touring Long	MPV/4X2	2499	MT	D	55	2150	4100	205/65R15	80	2,685	4,535 x 1,770 x 1,920	7	4X2	FR	-	5	4	CKD	INA	26	29	45	16	68	52	22	42	21	33	29	31	0.3%	0.1%	413
			MU-X	MPV/4X2	2499	MT	D	47	2540	-	-	-	-	-	-	4X2	FR	-	5	4	CBU	Thailand	75	1	83	120	29	36	65	73	81	67	80	60	0.6%	0.1%	753
		KIA	Sportage EX DSI	MPV/4X2	2000	AT	G	55	2050	3640	235/55 R18	1168/230 (bhp/rpm)	2,640	4440 x 1855 x 1635	5	4X2	FF	6	5	4	CBU	Korea	1	1	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			Sportage AT	MPV/4X2	1998	AT	G	55	-	-	235/55 R18	1168/230	2,670	4440 x 1855 x 1635	5	4X2	FF	6	5	4	CBU	Korea	-	-	-	12	-	-	-	-	-	-	-	3	0.0%	0.0%	15
			Sportage GT	MPV/4X2	1998	AT	G	55	-	-	235/55 R18	158/6200	2,670	4440 x 1855 x 1635	5	4X2	FF	6	5	4	CBU	Korea	-	-	-	-	1	-	-	-	-	-	-	-	0.0%	0.0%	1
			Sportage GT Ultimate	MPV/4X2	1998	AT	G	55	-	-	245/45 R18	158/6200	2,670	4440 x 1855 x 1635	5	4X2	FF	6	5	4	CBU	Korea	-	1	1	4	-	-	-	-	11	-	-	10	0.0%	0.0%	27
			Sorento	MPV/4X2	2400	MT	G	64	2010	2912	235/65 R17	174/6000 (bhp/rpm)	2,765	4685 x 1885 x 1685	7	4X2	FR	-	5	4	CKD	Korea	-	-	-	-	-	-	1	-	-	-	-	-	0.0%	0.0%	1
			Sorento Diesel	MPV/4X2	2400	AT	D	64	2110	2912	235/55 R17	141/3800 (bhp/rpm)	2,765	4685 x 1885 x 1710	7	4X2	FR	-	5	4	CKD	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		LEXUS	Lexus NX 300	MPV/4X2	1998	AT	G	60	-	-	235 / 60 R18	235 / 6000	2,660	4630 x 1845 x 1630	4	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	38	-	7	1	0.0%	0.0%	46
			Lexus RX 200t	MPV/4X2	2000	AT	G	-	-	-	-	-	-	-	4	4X2	FR	-	4	4	CBU	Japan	4	162	162	89	81	51	142	86	41	81	49	16	0.7%	0.2%	975
		MAZDA	CX-3 2.0 Touring	MPV/4X2	1998	AT	G	48	-	-	215/55R18	148	2,570	4275 x 1765 x 1535	5	4X2	FF	-	5	4	CBU	Japan	-	-	108	78	118	58	45	60	42	37	48	29	0.4%	0.1%	589
			CX-3 2.0 Grand Touring	MPV/4X2	1998	AT	G	48	-	-	215/55R18	148	2,570	4275 x 1765 x 1535	5	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	35	17	32	48	25	44	28	22	0.2%	0.0%	249
			All New CX-5 Grand Touring	MPV/4X2	2488	AT	G	56	-	-	225/55R19	190	2,700	4550 x 1840 x 1680	5	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	-	-	-	108	68	52	29	10	0.2%	0.0%	247
			All New CX-5 Elite	MPV/4X2	2488	AT	G	56	-	-	225/55R19	190	2,700	4550 x 1840 x 1680	5	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	-	-	-	10	1	75	161	102	0.3%	0.1%	349
			MT03 New CX-5 2.5 Urban	MPV/4X2	2488	AT	G	56	-	4325	225/55R19	187	2,700	4540 x 1840 x 1710	5	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			MT05 New CX-5 2.5 Touring	MPV/4X2	2488	AT	G	56	-	4325	225/55R19	187	2,700	4540 x 1840 x 1710	5	4X2	FF	-	5	4	CBU	Japan	12	9	47	11	7	-	-	-	-	-	-	-	0.1%	0.0%	86
			MT07 New CX-5 2.5 Grand Touring	MPV/4X2	2488	AT	G	56	-	4325	225/55R19	187	2,700	4540 x 1840 x 1710	5	4X2	FF	-	5	4	CBU	Japan	-	-	55	43	14	7	7	4	-	-	-	-	0.1%	0.0%	130
			Mazda6	MPV/4X2	2192	AT	G	68.5	-	3843	215/55R16	163	2,550	4850 x 1840 x 1450	6	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	1	-	0.0%	0.0%	10
			Mazda 6 Elite	MPV/4X2	2488	AT	G	62	-	-	225/45R19	192	2,750	4865 x 1840 x 1450	5	4X2	FF	-	5	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	1	6	0.0%	0.0%	7
			Biante 1K VACTIV	MPV/4X2	1997	AT	G	60	-	4325	205/60R16	151	2,660	4715 x 1770 x 1835	8	4X2	FF	-	5	4	CBU	Japan	23	21	47	4	55	22	66	53	27	58	52	24	0.3%	0.1%	452
			Mazda 5	MPV/4X2	1997	AT	G	60	-	-	205/55R16	151	2,750	4,585 x 1,750 x 1,610	7	4X2	FR	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	1	2	0.0%	0.0%	3
		MERCEDES-BENZ	V 220 d (447)	MPV/4X2	2143	MT	G	-	5300	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	1	1	4	4	-	-	-	-	-	-	-	-	0.0%	0.0%	10
			Sprinter	MPV/4X2	2143	MT	G	-	5300	-	-	-	-	-	-	4X2	-	-	4	4	CBU	Germany	1	-	1	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			A 250 Sport AT (W176)	MPV/4X2	1991	AT	G	-	1445	-	-	-	-	-	-	4X2	FR	-	5	4	CBU	Germany	1	-	5	1	-	-	-	-	-	-	-	-	0.0%	0.0%	7
			A 200 Urban AT (W176)	MPV/4X2	1991	AT	G	-	1820	-	-	-	-	-	-	4X2	FR	-	5	4	CBU	Germany	2	-	-	2	-	-	-	-	-	-	-	-	0.0%	0.0%	4
			GLA 45 AMG (X156)	MPV/4X2	1991	AT	G	-	-	-	-	-	-	-	-	4X2	-	-	5	4	CBU	Germany	1	1	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
			GLA 200 Sport (X156)	MPV/4X2	1600	AT	G	-	1430	-	-	-	-	-	-	4X2	FR	-	5	4	CBU	Germany	3	2	8	-	-	-	-	-	-	-	-	-	0.0%	0.0%	13
			GLA 200 Sport (X156)	MPV/4X2	1600	AT	G	-	1430	-	-	-	-	-	-	4X2	FR	-	5	4	CBU	Germany	15	9	25	-	-	-	-	-	-	-	-	-	0.0%	0.0%	49
		MINI	MINI COOPER	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	6	7	7	5	12	4	4	18	13	4	10	6	0.1%	0.0%	96
			MINI COOPER S	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	10	3	4	2	5	3	1	12	18	-	8	27	0.1%	0.0%	103
			MINI JOHN COOPER WORKS RL	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	-	-	2	2	4	3	1	3	5	2	3	3	0.0%	0.0%	29
			ASSO COOPER	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	2	1	5	6	8	2	3	5	10	4	7	4	0.0%	0.0%	61
			ASSO COOPER S	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	8	9	4	4	2	2	2	5	3	-	-	3	0.0%	0.0%	35
			LN32 COOPER	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	UK	2	3	1	2	2	2	1	7	-	2	1	2	0.0%	0.0%	25
			LN70 COOPER S	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	4	4	CBU	UK	4	1	5	3	3	3	3	5	2	3	3	2	0.0%	0.0%	40
			WG30 COOPER	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	5	4	CBU	UK	2	2	3	2	4	1	2	2	3	-	-	3	0.0%	0.0%	24
			WG70 COOPER S	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	5	4	CBU	UK	1	1	5	2	4	7	3	6	2	3	4	0.0%	0.0%	39
			XS30 COOPER	MPV/4X2	1600	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	-	-	-	1	1	6	3	9	5	2	2	7	0.0%	0.0%	36
			SC30 COOPER S RL	MPV/4X2	2000	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	1	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	1
			XR30 JOHN COOPER WORKS	MPV/4X2	2000	AT	G	40	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	UK	-	-	-	-	-	-	-	2	3	-	-	-	0.0%	0.0%	5
		MITSUBISHI MOTORS	LANCER MB-HP	MPV/4X2	2000	MT	G	47	2450	1286	7.00-14-8PR	74	2,200	4170 X 1700 X 1840	10	4X2	FR	140	3	4	CBU	UK	25	26	16	15	7	16	24	27	21	3	2	1	0.1%	0.0%	186
			LANCER MB-4 SW	MPV/4X2	2000	MT	G	47	2450	1286	7.00-14-8PR	74	2,200	4170 X 1700 X 1840	10	4X2	FR	140	3	4	CBU	UK	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Outlander SPORT 2.0L PX AT Action	MPV/4X2	1998	AT	G	63	1670	6130	17 x 6.5J	150	2,670	4295 X 1770 X 1625	5	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	39	104	65	45	65	35	0.3%	0.1%	349
			Outlander SPORT 2.0L PX AT	MPV/4X2	1998	AT	G	63	1670	6130	17 x 6.5J	150	2,670	4295 X 1770 X 1625	5	4X2	FR	-	4	4	CKD	INA	100	60	58	62	53	55	7	2	5	4	2	1	0.3%	0.1%	413
			Outlander SPORT 2.0L GLS AT	MPV/4X2	1998	AT	G	63	1670	6130	18 X 6.5J	150	2,670	4295 X 1770 X 1625	5	4X2	FR	-	4	4	CKD	INA	13	6	8	14	13	5	2	10	7	4	6	6	0.1%	0.0%	92
			Outlander SPORT 2.0L GLX MT	MPV/4X2	1998	MT	G	63	1670	6130	18 X 6.5J	150	2,670	4295 X 1770 X 1625	5	4X2	FR	-	4	4	CKD	INA	38	33	8	1	3	2	5	2	3	2	6	1	0.1%	0.0%	78
			Pajero Sport 2.4L DAKAR (4x2)-BAT	MPV/4X2	2442	AT	D	68	2600	3682	265/60 R18	181	2,800	4785 X 1815 X 1835	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	688	1,501	2,074	1,199	1,714	1,185	6.2%	1.4%	8,361
			Pajero Sport 2.4L DAKAR (4x2)-SAT	MPV/4X2	2442	AT	D	70	2650	3682	265/60 R18	181	2,800	4785 X 1815 X 1835	7	4X2	FR	-	4	4	CKD	INA	963	1,180	1,785	813	1,259	1,021	326	-	-	-	1	1	5.5%	1.2%	7,454
			Pajero Sport 2.4L DAKAR Ultimate (4x2)-SAT	MPV/4X2	2442	AT	D	68	2600	3682	265/60 R18	181	2,800	4785 X 1815 X 1835	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	219	315	251	176	60	221	113	290	1.3%	0.3%	1,745
			Pajero Sport 2.5 L E-HP (4X2) 5 AT - DAKAR	MPV/4X2	2477	AT	D	70	2650	3917	265/65 R17	178	2,800	4845 x 1815 x 1840	7	4X2	FR	-	4	4	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Pajero Sport 2.5 L E-HP (4X2) SAT	MPV/4X2	2477	AT	D	70	2650	3917	265/60 R18	136	2,800	4785 X 1815 X 1840	7	4X2	FR	-	4	4	CKD	INA	-	-	-	-	-	-	-	28	-	-	-	-	0.0%	0.0%	28
			Pajero Sport 2.5 L EXCEED (4X2) SAT	MPV/4X2	2477	AT	D	70	2650	3917	265/60 R18	136	2,800	4785 X 1815 X 1840	7	4X2	FR	-	4	4	CKD	INA	40	113	92	80	134	136	93	32	-	-	-	-	0.1%	0.0%	730
			Pajero Sport 2.5 L EXCEED (4X2) AT	MPV/4X2	2477	MT	D	70	2650	4100	265/65 R17	136	2,800	4845 x 1815 x 1840	7	4X2	FR	-	4	4	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Pajero Sport 2.5 L EXCEED (4X2) SAT	MPV/4X2	2477	MT	D	70	2650	4100	265/65 R17	136	2,800	4845 x 1815 x 1840	7	4X2	FR	-	4	4	CBU	Thailand	38	25	38	22	38	41	44	10	-	-	-	-	0.2%	0.0%	253
			Delica	MPV/4X2	1998	AT	D	66	1685	6466	215/70R16	150	2,850	4735 X 1790 X 1855	7	4X2	FR	180	4	4	CBU	Japan	38	13	7	14	9	8	9	9	-	-	-	-	0.1%	0.0%	97
			Delica Royal	MPV/4X2	1998	AT	D	66	1685	6466	215/70R16	150	2,850	4735 X 1790 X 1855	7	4X2	FR	180	4	4	CBU	Japan	5	2	8	10	12	6	5	5	6	6	4	7	0.1%	0.0%	74
		NISSAN	New Serena X-Gear	MPV/4X2	2000	AT	G	60	1965	-	195/60R17	149 / 5,600	2,860	4,770 x 1,735 x 1,830	7	4X2	-	-	5	4	CKD	INA	12	28	24	25	24	26	6	1	2	3	2	2	0.1%	0.0%	132
			New Serena HWS	MPV/4X2	2000	AT	G	60	1965	-	195/60R16	149 / 5,600	2,860	4,770 x 1,735 x 1,827	7	4X2	-	-	5	4	CKD	INA	47	131	144	80	93	46	20	52	93	12	28	49	0.6%	0.1%	795
			New Serena Autech	MPV/4X2	2000	AT	G	60	1965	-	195/60R16	150 / 5,600	2,860	4,770 x 1,735 x 1,849	7	4X2	-	-	5	4	CKD	INA	113	164	137	229	180	187	197	212	164	239	202	205	1.7%	0.4%	2,249
			New X-Trail Hybrid 2.0 CVT	MPV/4X2	1997	CVT	G	65	1820	-	-	-	-	-	-	4X2	-	-	5	4	CBU	Japan	12	59	89	60	38	14	35	15	11	8	13	3	0.1%	0.1%	389
			New X-Trail 2.0 2WD AT 2014	MPV/4X2	2000	MT	G	65	1820	-	-	-	-	-	5	4X2	-	-	5	4	CBU	Japan	10	5	7	4	7	2	8	2	1	6	1	5	0.0%	0.0%	58
			New X-Trail 2.0 CVT 2014	MPV/4X2	2000	CVT	G	65	1820	-	-	-	-	-	5	4X2	-	-	5	4	CKD	INA	108	88	65	19	27	25	18	64	73	28	60	25	0.4%	0.1%	601
			New X-Trail 2.5 CVT 2014	MPV/4X2	2500	CVT	G	65	1820	-	-	-	-	-	5	4X2	-	-	5	4	CKD	INA	226	287	304	276	164	203	42	73	46	9	62	150	1.3%	0.3%	1,797
			X-Trail In Trainer	MPV/4X2	2488	CVT	G	65	1820	-	-	-	-	-	5	4X2	-	-	5	4	CKD	INA	47	40	21	-	-	-	-	34	14	9	-	-	0.1%	0.0%	165
			Grand X 2.5L	MPV/4X2	2500	AT	G	73	2410	-	225 / 55 / R18	170	3,090	4,915 x 1,850 x 1,815	-	4X2	-	-	5	4	CBU	Japan	-	14	19	4	5	-	-	-	-	-	1	-	0.0%	0.0%	43
			Elgrand 2.5L (3-Row trailer)	MPV/4X2	2500	AT	G	73	2410	-	225 / 55 / R18	170	3,000	4,915 x 1,850 x 1,815	-	4X2	-	-	5	4	CBU	Japan	-	-	-	-	-	-	1	6	-	3	1	1	0.0%	0.0%	14
	PEUGEOT	5008	5008	MPV/4X2	1598	AT	G	60	1459	6	215/50 R17	156	2,727	4,529 x 2,118 x 1,644	7	4X2	FF	-	5	4	CBU	Perancis	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			5008 Facelift	MPV/4X2	1598	AT	G	60	1459	6	225/50 R17	163	2,613	4,641 x 1,838 x 1,639	7	4X2	FF	-	5	4	CBU	Perancis	-	2	2	5	4	2	3	2	2	2	-	3	0.0%	0.0%	31
	RENAULT	New Koleos 2.5 CVT (4x2) AT	MPV/4X2	2500	AT	G	60	2100	-	225/60 R18	170	2,705	4672 x 1843 x 1673	5	4X2	FR	200	5	4	CBU	Korea	5	10	15	14	-	2	24	3	23	8	3	10	0.1%	0.0%	115
			New Koleos 2.5 CVT (4x2) AT Standard	MPV/4X2	2500	AT	G	60	2100	-	225/60 R 18	170	2,705	4672 x 1843 x 1673	5	4X

GAIKNDO WHOLESALES DATA
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3. 4X4 TYPE SALES

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CATEGORY		BRAND	MODEL/TIPE	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (Kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L xT	SEATER	DRIVE SYS.	SPEED	DOOR	WHEELS	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Segment Share	4X4 Share	TOTAL 2017
4X4 TYPE	CC < 1.000 [GD]	AUDI	Q3 1.4 TFSI A/T	4X4	1400	AT	G	64	-	-	-	-	-	-	5	4X4	AWD	230	4	4	CBU	Germany	-	-	-	2	-	-	1	-	1	-	1	2.0%	0.1%	3
		RENAULT	Duster 1.5 dCi Rxl, 4x4	4X4	1461	MT	D	50	1874	4.21	215/65 R 16	110	2.673	4315 x 1822 x 1695	5	4X4	AWD	170	5	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Duster 1.5 dCi Rxz 4x4	4X4	1461	MT	D	50	1874	4.21	215/65 R 16	110	2.673	4315 x 1822 x 1695	5	4X4	AWD	170	5	4	CKD	INA	6	1	-	7	4	1	6	4	2	2	-	12	21.2%	1.4%	52
		SUZUKI	Jimny AT	4X4	1328	AT	G	51	1650	-	195/55 R15	110	2.250	3845 X 1600 X 1705	5	4X4	AWD	-	3	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	100	76.7%	5.2%	188
		TOTAL																				6	1	7	9	4	1	7	91	3	3	1	112	100%	7%	245
		CUMULATIVE																				6	7	14	23	27	28	35	126	129	132	133	245			
	CC 1.501 - 3.000 [G] / 2.500 [D]	AUDI	Q7 3.0 TFSI A/T	4X4	2995	AT	G	100	2245	4845	265/50R19	272	3.000	5089 x 2002 x 1705	7	4X4	AWD	210	4	4	CBU	Germany	1	-	3	3	2	2	4	3	2	1	4	-	1.1%	0.7%	25
			Q5 2.0 TFSI	4X4	1984	AT	G	64	1640	3735	235/55R18	211	2.650	4589 x 1831 x 1659	5	4X4	AWD	230	4	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Q5 2.0 TFSI A/T	4X4	1984	AT	G	76	1840	3692	255/55R18	225	2.650	4629 x 1880 x 1653	5	4X4	AWD	210	4	4	CBU	Germany	-	-	-	-	-	-	-	-	4	-	2	-	0.3%	0.2%	6
		BMW	MINI X3 XDRIVE20 RL	4X4	2000	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CKD	Indonesia	6	2	2	5	1	2	5	12	5	10	30	10	4.0%	2.5%	90
			NEW X3 XDRIVE20D	4X4	2000	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CKD	Indonesia	-	1	-	-	-	-	-	6	6	-	-	1	0.6%	0.4%	14
			X6G32 X4 XDRIVE28	4X4	3000	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CBU	Germany	-	1	-	-	1	-	-	1	3	-	-	1	0.3%	0.2%	7
			1G08 X5 XDRIVE25D	4X4	3000	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CBU	Germany	2	-	-	-	8	3	4	8	3	6	12	13	2.4%	1.5%	55
			6F08 X5 XDRIVE40I	4X4	3000	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CBU	Germany	24	23	14	16	8	8	8	14	10	12	47	48	10.3%	6.4%	233
			6G32 X6 XDRIVE35I	4X4	2979	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CBU	Germany	1	-	-	-	1	-	-	2	-	-	-	2	0.3%	0.2%	6
		HYUNDAI	New Santa FE 4X4 2.2	4X4	2200	AT	D	64	-	-	-	-	-	-	-	4X4	AWD	-	4	4	CBU	Korea	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		MERCEDES BENZ	ML 350 AT (W166)	4X4	2687	AT	G	-	2630	-	-	-	-	-	-	4X4	AWD	-	5	4	CKD	INA	1	-	2	-	-	-	-	-	-	-	-	-	0.1%	0.1%	3
			GLE 250 d (W166)	4X4	2143	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	5	4	CKD	INA	23	22	11	3	9	6	14	15	-	-	-	-	2.6%	1.6%	59
			GLS 400 EXCLUSIVE (X166)	4X4	2996	AT	G	-	-	-	-	-	-	-	-	4X4	AWD	-	5	4	CBU	-	24	14	18	23	-	-	-	-	-	-	-	-	3.5%	2.2%	79
			GLE 400 COUPE (C292)	4X4	3000	AT	G	-	3250	-	-	-	-	-	-	4X4	AWD	-	5	4	CBU	USA	7	1	4	10	-	-	-	-	-	-	-	-	1.0%	0.6%	22
		MITSUBISHI MOTORS	Pajero Sport 2.4L DAKAR (4x4) BAT	4X4	2442	AT	D	68	2710	2692	265/60 R18	181	2.800	4785 X 1815 X 1835	7	4X4	AWD	-	4	4	CKD	INA	-	-	-	-	1	-	120	168	148	87	70	62	29.0%	18.0%	656
			Pajero Sport 2.4L DAKAR (4x4) BAT	4X4	2442	AT	D	70	2710	2692	265/60 R18	181	2.800	4785 X 1815 X 1835	7	4X4	AWD	-	4	4	CBU	Thailand	88	66	86	72	57	66	72	-	-	-	-	-	19.4%	12.0%	438
			Pajero Sport 2.5L GLX (4x4) SMT	4X4	2477	MT	D	70	2710	4590	265/60 R16	136	2.800	4785 X 1815 X 1835	7	4X4	AWD	-	4	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	20	9	1.3%	0.8%	29
			Pajero Sport 2.5L GLX (4x4) SMT	4X4	2477	AT	D	70	2710	4590	265/60 R16	136	2.800	4785 X 1815 X 1835	7	4X4	AWD	-	4	4	CKD	Thailand	33	48	30	102	51	40	64	61	40	4	-	-	21.8%	14.8%	538
											TOTAL											216	178	224	239	122	129	205	275	223	124	183	148	100%	62%	2.265
											CUMULATIVE											216	394	618	857	979	1.108	1.313	1.588	1.811	1.935	2.118	2.266			
	CC > 3.001 [G] / 2.501 [D]	LEXUS	Lexus RX 350	4X4	3456	AT	G	72	2545	-	R19	274 / 6200	-	4770X1885X1690	4	4X4	AWD	-	4	4	CBU	Japan	-	-	-	-	-	-	-	-	-	1	-	-	0.2%	0.1%	2
			Lexus LX 570	4X4	5663	AT	G	138	2635	-	265 / 60 R18	383 / 5800	-	4890X1970X1840	8	4X4	AWD	-	4	4	CBU	Japan	2	23	15	6	9	6	14	15	-	-	-	-	7.8%	2.5%	90
		MAZDA	New CX-9	4X4	3726	AT	G	76	-	3464	245/50R20	277	2.875	5096 x 1936 x 1738	7	4X4	AWD	-	5	4	CBU	Japan	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		MERCEDES BENZ	G 63 AMG (W463)	4X4	5438	AT	G	-	6560	-	-	-	-	-	-	4X4	AWD	-	5	4	CBU	Austria	-	2	-	2	-	-	-	-	-	-	-	-	0.4%	0.1%	5
			GLS 400 EXCLUSIVE (X166)	4X4	5461	AT	G	-	3250	-	-	-	-	-	-	4X4	AWD	-	5	4	CBU	INA	19	15	6	-	-	-	-	-	-	-	-	-	3.5%	1.1%	40
			GL 400 AT (W166)	4X4	3498	AT	G	-	2930	-	-	-	-	-	-	4X4	AWD	-	5	4	CKD	INA	3	-	-	1	-	-	-	-	-	-	-	-	0.3%	0.1%	7
		TOYOTA	Land Cruiser 200	4X4	4700	MT	D	93	2350	-	265 / 65R 17	235 / 5200	2.660	4950 X1970 X1920	7	4X4	AWD	-	5	4	CBU	Japan	-	43	21	29	20	16	26	18	6	16	22	4	19.7%	6.1%	223
			Fortuner NEW HILUX 2.7 DSL FMC 2015 4x4 AT	4X4	2694	AT	D	80	-	4100	265 / 60 R18	149.3 / 3400	2.745	4795x1855x1835	7	4X4	AWD	5	5	4	CKD	INA	57	70	61	63	55	29	28	58	61	56	59	31	55.0%	17.1%	623
			Fortuner G 2.7 DSL FMC 4x4 2015 AT	4X4	2694	AT	D	80	-	4100	265 / 65 R17	149.3 / 3400	2.745	4795x1855x1835	7	4X4	AWD	5	5	4	CKD	INA	10	12	20	9	7	7	1	14	16	15	17	15	13.0%	4.0%	147
		VOLKWAGEN	Touareg 3.0 TDI	4X4	3000	AT	D	-	2174	4970	255/55R18	240	2.893	4795 x 1940 x 1732	-	4X4	AWD	-	5	4	CBU	Germany	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
											TOTAL											88	165	126	110	91	58	72	103	83	88	95	50	100%	31%	1.133
											CUMULATIVE											89	254	382	492	583	641	714	817	900	988	1.083	1.133		100%	
			4X4 TYPE SALES TOTAL																			305	344	359	358	217	188	285	469	309	215	279	310			3.639
			4X4 TYPE SALES CUMULATIVE																			305	649	1.008	1.366	1.583	1.771	2.056	2.525	2.834	3.049	3.328	3.638			6.3%

4. BUS SALES

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CATEGORY		BRAND	MODEL/TIPE	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (Kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L xT	SEATER	DRIVE SYS.	SPEED	DOOR	WHEELS	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Segment Share	BUS Share	TOTAL 2017
BUS	GVW 5 - 10 Ton [GD]	MITSUBISHI FUSO	FE 71 BC - 6 W	BUS	3908	MT	D	70	5240	4875	7.50-16-12PR	110	2.090	4860 x 1790 x 2055	3	4X2	FR	116	3	4	CKD	INA	69	24	9	62	27	1	74	39	78	6	91	18	26.6%	12.8%	498
			FE 83 BC - 6 W	BUS	3908	MT	D	100	7000	5714	7.00-16-14PR	110	3.350	6260X 1930 X 1578	3	4X2	FR	100	3	6	CKD	INA	3	-	3	1	3	-	1	3	1	-	1	1	0.9%	0.4%	17
			FE 84G BC - 6 W	BUS	3908	MT	D	100	8000	5168	7.50-16-14PR	136	3.200	6955 x 2038 X 2210	3	4X2	FR	110	3	6	CKD	INA	34	130	88	43	70	34	65	76	82	117	77	15	44.6%	21.8%	841
		HINO	18 190	BUS	4009	MT	D	100	8000	6167	7.50-16-14 PR	130	3.795	7045 x 2320 x 1735	27-31	4X2	FR	195	-	6	CKD	INA	28	7	13	5	1	2	25	25	12	23	19	-	8.5%	4.2%	189
			Dutro 110 SD-B	BUS	4009	MT	D	100	5200	4625	7.50-16-12PR	110	2.018	6745 x 1717 x 2310	-	4X2	FR	136	-	4	CKD	INA	11	42	68	74	8	1	-	-	3	3	-	-	12.3%	6.0%	220
			Dutro 110 SD-LB	BUS	4009	MT	D	100	5200	4625	245/70R16-10PR	110	2.018	5410 x 1717 x 2090	22	4X2	FR	136	-	4	CKD	INA	16	9	6	-	4	1	3	10	8	11	4	-	4.2%	2.1%	79
			Hino 110 SDBL	BUS	4009	MT	D	100	7000	5135	7.50-16-14R	110	3.280	7280 x 2010 x 2080	-	4X2	FR	115	-	6	CKD	INA	-	-	-	-	-	-	-	-	1	2	-	3	0.3%	0.2%	6
		TATA MOTORS	LP 713	BUS	5675	MT	D	120	7700	3.11	7.5 R 16 - 14 PR	130	3.800	7125 x 2500 x 2878	19	4X2	FR	115	2	6	CKD	India	-	4	5	2	-	-	-	15	-	-	1	-	1.4%	0.7%	27
		TOYOTA	Dyna ST 110PS STD Bus CH LWB	BUS	4000	MT	D	100	5200	4625	7.50-15-12PR	110 / 2800	2.530	4745X1777X2120	2	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	5	5	-	-	-	0.5%	0.3%	10
			Dyna FT 110 PS Bus Long	BUS	4000	MT	D	100	6250	5428	7.50-16-14PR	130 / 2700	3.280	6530X1840X2310	2	4X2	FR	-	2	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	5
											TOTAL											150	185	196	182	179	46	174	173	196	162	103	37	100%	49%	1.872
											CUMULATIVE											150	335	531	713	892	938	1.112	1.285	1.481	1.643	1.746	1.872			
	GVW 10 - 24 Ton [GD]	HINO	FC 190 J Bus	BUS	5123	MT	D	200	10400	6098	8.25-16-14R	190	5.200	9150 x 2500 x 2135	40	4X2 FR		112	-	6	CKD	INA	-	6	-	7	1	-	3	2	1	-	1	1	1.1%	0.6%	22
			A 235	BUS	7684	MT	D	200	14200	5125	11R225-16PR	215	5.660	11180 x 2425 x 2710	43-58	4X2	FR	195	-	6	CKD	INA	16	9	2	20	17	7	23	3	6	27	7	-	7.3%	3.7%	142
			FL 235	BUS	7684	MT	D	270	14200	4300	10.00-20-14 PR	205	6.000	11470 x 2445 x 2990	43-58	4X2	FR	116	-	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			SI 280	BUS	7684	MT	D	270	14200	4300	11R225-16PR	260	6.000	11470 x 2465 x 2890	43-58	4X2	FR	116	-	6	CKD	INA	128	66	78	67	71	26	88	90	81	123	77	-	46.3%	23.2%	895
			SK 285	BUS	7684	MT	D	270	16000	4300	11R225-16PR	285	6.000	11670 x 2490 x 2910	43-58	4X2	FR	116	-	6	CKD	INA	38	21	3	12	4	3	5	22	10	22	13	241	20.3%	10.2%	392
			SK CNG	BUS	7961	MT	D	270	16000	5428	11R22.5-16PR	260	6.000	11455 x 2.445 X 1895	-	4X2	FR	116	-	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			SM16	BUS	7961	MT	D	270	16050	0	-	0	-	-	0	4X2	RR	-	-	-	CBU	Japan	-	-	-	-	1	-	1	-	-	-	-	-	0.1%	0.1%	2
		MERCEDES BENZ	OH 1521	BUS	5958	MT	D	-	15000	-	-	-	-	-	-	-	-	3	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		BENZ	OH 1526	BUS	6374	MT	D	-	15000	-	-	-	-	-	-	-	-	3	6	CKD	INA	16	37	9	-	-	-	-	-	-	-	-	-	3.2%	1.6%	62
			OH 1628	BUS	6374	MT	D	-	15000	-	-	-	-	-	-	-	-	3	6	CKD	INA	18	26	36	-	-	-	-	-	-	-	-	-	4.1%	2.1%	80
			SH 1726	BUS	6374	AT	D	-	17000	-	-	-	-	-	-	4X2	-	-	-	-	CBU	Brazil	-	1	1	-	-	-	-	-	-	-	-	-	0.1%	0.1%	2
			OF 917	BUS	2812	MT	D	0	10400	0	-	0	-	-	0	-	-	-	-	-	CKD	INA	25	41	41	-	-	-	-	-	-	-	-	-	5.5%	2.8%	107
			OC 1618/2542	BUS	6374	MT	D	-	15000	-	-	-	-	-	-	-	-	3	6	CKD	INA	-	2	-	-	-	-	-	-	-	-	-	-	-	0.1%	0.1%	2
		SCANIA	K230UB 4X2	BUS	9000	AT	D	300	18000	4.88	275/70R22.5	350	5.000	12000 x 2500 x 3765	2	4X2	FF	6	2	4	CKD	Sweden	-	-	-	-	-	-	-	-	-	69	-	90	7.8%	3.9%	150
			K410B-6X2	BUS	9000	AT	D	300	18000	4.88	275/70R22.5	250	6.000	12000 x 2500 x 3765	2	4X2	FF	6	2	4	CKD	Sweden	17	15	16	-	1	-	-	-	-	-	-	19	1.7%	1.5%	68
			K360B-6X2	BUS	11000	MT	D	460	12000	3.07	295/80R22.5	360	6.000	12000 x 2500 x 3765	2	4X2	FF	6	2	4	CKD	Sweden	3	-	-	-	2	-	-	2	-	-	-	-	0.9%	0.5%	16
											TOTAL											257	224	200	106	99	36	122	117	98	232	98	342	100%	50%	1.833
											CUMULATIVE											257	481	681	789	888	924	1.046	1.163	1.261	1.493	1.591	1.933			
	GVW > 24 Ton [GD]	SCANIA	K410IA-6X2/2	BUS	9000	AT	G	1500	26000	5.14	275/70R22.5	320	5.200	12000 x 2500 x 3765	2	6X2	FF	8	2	6	CBU	Sweden	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			K410B-6X2*4	BUS	11000	AT	D	460	26000	3.07	295/80R22.5	410	6.000	12000 x 2500 x 3765	2	6X2	FF	12	2	6	CBU	Sweden	-	1	2	6	8	2	3	3	8	3	-	4	100.0%	1.2%	45
											TOTAL											4	1	3	6	8	2	3	3	8	3	-	4	100%	1%	45
											CUMULATIVE											4	5	8	14	22	24	27	30	38	41	41	45			
			BUS SALES TOTAL																			411	410	399	296	286	84	299	293	302	397	291	383		100%	3.851
			BUS SALES CUMULATIVE																			411	821	1.220	1.516	1.802	1.886	2.185	2.478	2.780	3.177	3.468	3.851			6.4%

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5. PICK UP/TRUCK SALES

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CATEGORY		BRAND	MODEL/TYPE	SEGMENT	CC	TRANS	FUEL	TANK CAPT	GVW (kg)	GEAR RATIO	WHEEL & TYRE SIZE	PS / HP	WHEEL BASE	DIMENSION P x L xT	SEATER	DRIVE SYS.	SPEED	DOOR	WHEEL	CBU / CKD	ORIGIN COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Segment Share	PU/Truck Share	TOTAL 2017
PICK UP	GVW < 5 Ton (GID)	CHEVROLET	Colorado Crew Cab 2.5	PICKUP	2500	MT	D	-	-	-	-	-	-	-	-	4X4	AWD	-	2	4	CBU	Thailand	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
		DAIHATSU	Gran Max PU STD	PICKUP	1298	MT	G	43	1950	5125	175R13-8PR	89	2,650	4180x1695x1850	3	4X2	FR	-	2	4	CKD	INA	937	1,020	1,198	1,205	1,060	596	770	887	833	1,177	1,150	847	9.1%	5.4%	11,653
			Gran Max PU 3 Way	PICKUP	1298	MT	G	43	1950	5125	175R13-8PR	89	2,650	4180x1670x1850	2	4X2	FR	-	2	4	CKD	INA	270	271	300	344	315	145	154	222	212	194	273	206	2.3%	1.3%	2,808
			Gran Max PU 1HD	PICKUP	1496	MT	G	43	2100	5125	175R13-8PR	97	2,650	4180x1695x1850	3	4X2	FR	-	2	4	CKD	INA	2,023	2,241	2,257	2,427	2,340	1,275	1,704	2,140	2,352	2,613	2,330	1,978	19.9%	11.7%	25,581
			Gran Max PU 3 Way	PICKUP	1496	MT	G	43	2100	5125	175R13-8PR	97	2,650	4180x1670x1850	2	4X2	FR	-	2	4	CKD	INA	100	148	159	147	145	84	80	128	150	147	149	103	1.2%	0.7%	1,531
			Hilltop PU 1.0 STD	PICKUP	998	MT	G	38	1730	5171	145/R13-8PR	57	1,900	3395X1475X1770	2	4X2	FR	-	2	4	CKD	INA	63	13	-	-	-	-	20	30	32	18	10	-	0.3%	0.1%	186
			Hilltop PU 1.0 AC PS	PICKUP	998	MT	G	38	1730	5171	145/R13-8PR	57	1,900	3395X1475X1770	2	4X2	FR	-	2	4	CKD	INA	37	7	20	20	20	20	20	60	18	12	10	-	0.2%	0.1%	254
		HYUNDAI	H-100 PU	PICKUP	2600	MT	G	75	-	-	-	-	-	-	3	4X2	-	-	2	4	CBU	Korea	-	-	-	-	1	-	-	1	3	-	2	2	0.0%	0.0%	12
			H-100 Chs	Chassis	2600	MT	G	75	-	-	-	-	-	-	-	4X2	-	-	2	4	CBU	Korea	-	1	-	-	-	-	-	1	-	2	1	-	0.0%	0.0%	4
		ISUZU	Giga Flat Bed	PICKUP	2499	MT	D	55	2540	4100	7.50-16-12PR	140	3,500	4785x1695x2140	3	4X2	FR	-	2	6	CKD	INA	2	19	38	30	33	14	18	23	24	18	17	15	0.2%	0.1%	252
			Fighter Turbo PU	PICKUP	2499	MT	D	55	1990	4100	165-R13C-8PR	80	2,680	4,365 x 1,695 x 1,715	3	4X2	FR	-	2	4	CKD	INA	39	76	75	71	88	54	53	71	85	54	53	23	0.5%	0.3%	653
			Feather Turbo DD PU	PICKUP	2499	MT	D	55	1990	4100	165-R13C-8PR	80	2,680	4,650 x 1,695 x 1,715	3	4X2	FR	-	2	4	CKD	INA	27	9	21	26	41	24	35	70	71	38	30	37	23	15	0.2%	0.1%	324
			Feather Turbo GD PU	PICKUP	2499	MT	D	55	1990	4100	165-R13C-8PR	80	2,680	4,650 x 1,680 x 1,790	3	4X2	FR	-	2	4	CKD	INA	44	15	14	27	15	23	12	19	25	33	12	17	0.2%	0.1%	256
			D-MAX SC	PICKUP	2499	MT	D	76	2750	4300	245/70R16	109	3,095	5,215 x 1,860 x 1,790	3	4X4	4WD	-	2	4	CKD	Thailand	-	-	-	-	-	-	-	-	-	8	8	5	0.0%	0.0%	50
		KIA	K-2700 DieLcLiP PU	PICKUP	2665	MT	D	70	2950	4444	195 R14	58.5/4.10 (kW/rpm)	2,410	4670 x 1740 x 2070	2	4X2	FR	-	2	4	CBU	Korea	-	-	2	29	25	27	12	15	-	-	-	-	0.1%	0.0%	144
		MITSUBISHI MOTORS	T-120SS LS PU FLD	PICKUP	1500	MT	G	42	1760	4875	5.50-13-8PR	86	1,670	2720 X 1680 X 1615	3	4X2	FR	145	2	4	CKD	INA	934	935	803	575	803	580	570	610	660	626	567	593	6.4%	3.8%	8,256
			T-120SS LS PU STD	PICKUP	1500	MT	G	42	1760	4875	5.50-13-8PR	86	1,670	2720 X 1680 X 1615	2	4X2	FR	145	2	4	CKD	INA	124	164	113	62	97	97	92	88	87	93	86	144	1.0%	0.6%	1,246
			T-120SS LS PU 3 Way	PICKUP	1500	MT	G	42	1760	4875	5.50-13-8PR	86	1,670	2840 X 1680 X 1615	2	4X2	FR	145	2	4	CKD	INA	70	99	101	49	85	62	59	50	77	67	45	48	0.6%	0.4%	812
			L200 D PU FLD	PICKUP	2500	MT	D	47	2450	5288	7.00-14-8PR	74	2,200	4170 X 1790 X 1665	3	4X2	FR	140	2	4	CKD	INA	1,488	1,663	1,539	979	1,685	1,201	1,328	1,467	1,545	1,544	1,448	1,443	13.5%	8.0%	17,371
			L200 D PU STD	PICKUP	2500	MT	D	47	2450	5288	7.00-14-8PR	74	2,200	4170 X 1790 X 1665	2	4X2	FR	140	2	4	CKD	INA	258	324	298	211	301	231	245	253	306	237	251	234	2.5%	1.4%	3,153
			L200 D Chs	PICKUP	2500	MT	D	47	2450	5288	7.00-14-8PR	74	2,200	4170 X 1790 X 1665	2	4X2	FR	140	2	4	CKD	INA	38	60	-	139	128	28	20	19	28	46	16	35	0.4%	0.2%	538
			L200 D CC	PICKUP	2477	MT	D	47	2450	5288	7.00-14-8PR	74	2,200	4315 x 1695 x 1815	3	4X2	FR	140	2	4	CKD	INA	195	120	245	54	237	132	129	157	157	89	332	153	1.5%	0.9%	1,939
			Triton 2.5L SC HDV (4X4) MT	PICKUP	2477	MT	D	75	2760	4838	245/70R16	178	3,000	5080 X 1785 X 1785	2	4X4	4WD	165	2	4	CBU	Thailand	69	129	-	205	477	195	173	258	251	180	108	124	1.2%	0.7%	2,162
			Triton 2.5L SC GLX (4X2) MT	PICKUP	2477	MT	D	75	2760	4090	205/R16C 110/108R 8PR	136	3,000	5080 X 1785 X 1785	2	4x2	FR	-	2	4	CBU	Thailand	-	-	-	-	51	45	41	256	34	50	48	48	0.3%	0.2%	613
			Triton 2.5L CC GLX (4X2) MT	PICKUP	2477	MT	D	75	2760	4090	205/R16C 110/108R 8PR	136	3,000	5080 X 1785 X 1785	2	4x2	FR	-	2	4	CBU	Thailand	-	-	-	-	-	1	-	2	-	-	-	-	0.0%	0.0%	3
		SUZUKI	APV PU	PICKUP	1498	MT	G	46	1950	4300	185 R14 C	92.4	2,625	4405 x 1750 x 1885	2	4X2	FR	-	2	4	CKD	INA	727	782	822	565	532	465	746	774	734	533	618	441	5.0%	3.6%	7,752
			APV PU X-TRA	PICKUP	1498	MT	G	46	1950	4300	185 R14 C	92.4	2,625	4405 x 1750 x 1885	2	4X2	FR	-	2	4	CKD	INA	433	507	502	315	275	293	470	489	483	362	412	214	3.7%	2.2%	4,755
			Carry 1.5 PU FD	PICKUP	1493	MT	G	42	2085	4875	6.00 R13-6PR	87	1,670	3760 X 1680 X 1665	3	4X2	FR	-	2	4	CKD	INA	2,023	2,470	2,113	2,064	1,949	1,458	2,321	2,533	2,533	2,756	2,764	2,725	21.3%	12.6%	27,411
			Carry 1.5 PU MD	PICKUP	1493	MT	G	42	2085	4875	6.00 R13-6PR	87	1,670	3910 X 1680 X 1665	3	4X2	FR	-	2	4	CKD	INA	298	374	459	458	281	270	354	449	558	434	278	397	3.6%	2.1%	4,610
	SOKON		SF5K DXK1021TVD1 1.0 AC STD (4X2) MT	PICKUP	1498	MT	G	53	2455	0	195/R14C-8PR	102	2,750	4440 X 1690 X 1690	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	-	-	11	12	67	0.1%	0.0%	134
			SF5K DXK1021TVD1 1.0T AC STD (4X2) MT	PICKUP	1248	MT	G	53	2455	0	195/R14C-8PR	74	2,750	4380 X 1690 X 1690	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	-	9	4	6	6	0.0%	0.0%	25
			SF5K DXK1071TVD1 1.0T (4X2) MT	PICKUP	1248	MT	G	53	2455	0	195/R14C-8PR	74	2,750	4380 X 1690 X 1690	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	2
	TATA	Super Ace Die		PICKUP	1405	MT	D	38	2170	4.1	165 R14 - 8 PR	70	2,360	4340 x 1555 x 1850	2	4X2	FR	135	5	4	CBU	India	1	2	-	-	2	-	-	2	-	-	-	-	1.1%	0.0%	11
		Super Ace Die		PICKUP	1405	MT	D	38	2170	4.1	165 R14 - 8 PR	70	2,360	4340 x 1555 x 1850	2	4X2	FR	135	5	4	CBU	India	51	36	22	64	29	12	12	27	75	29	38	21	0.3%	0.2%	413
		Super Ace Die SC Cmb		PICKUP	1405	MT	D	38	2170	4.1	165 R14 - 8 PR	70	2,360	4340 x 1555 x 1850	2	4X2	FR	135	5	4	CBU	India	-	16	15	4	-	11	-	10	-	3	33	4	0.1%	0.0%	108
		Xenon RK		PICKUP	2956	MT	D	60	2950	3.7	215/75 R16	73	3,150	5361 x 1860 x 1795	2	4X2	FR	135	5	4	CBU	India	19	25	18	25	9	13	23	13	12	45	28	25	0.2%	0.1%	230
		Xenon XC		PICKUP	752	MT	D	40	1550	-	165 R13 LT - 8 PR	16	1,210	3800 x 1555 x 1815	2	4X2	FR	75	2	4	CBU	India	3	4	12	1	12	2	3	3	5	3	5	3	0.0%	0.0%	55
		Xenon XT		PICKUP	2179	MT	D	65	2950	3.73	215/70 R 16	140	3,150	5125 x 1860 x 1795	5	4X4	4WD	160	4	4	CBU	India	-	2	-	-	10	-	-	2	3	1	7	-	0.0%	0.0%	25
	TOYOTA	Hi-Lux 2.5 PU SC E		PICKUP	2494	MT	D	65	1490	-	255 / 70 R15C	102 / 3600	2,750	4800X1760X1680	2	4X4	FR	5	2	4	CBU	Thailand	25	69	132	100	121	57	179	62	41	40	62	41	0.6%	0.5%	1,018
		Hi-Lux 2.5 PU Black SC E		PICKUP	2494	MT	D	65	1490	-	255 / 70 R15C	102 / 3600	2,750	4800X1760X1680	2	4X4	FR	5	2	4	CBU	Thailand	2	7	32	10	9	17	55	14	-	-	-	-	0.1%	0.1%	125
		Hi-Lux 2.8 PU SC		PICKUP	2693	MT	D	65	1265	-	265 / 70 R16	130 / 5600	2,750	4800X1760X1680	2	4X4	FR	5	2	4	CBU	Thailand	84	474	154	144	197	97	231	144	199	162	113	100	1.8%	0.9%	2,013
											TOTAL											15,351	12,128	11,464	10,323	10,833	7,505	9,971	11,159	11,578	11,679	11,077	10,257	1.00	0.59	128,422
											CUMULATIVE											15,351	22,479	33,943	44,266	55,098	62,603	72,572	83,731	95,309	107,088	118,165	128,422			
TRUCK	GVW 5 - 10 Ton (GID)	FAW	MINI/MIDI/24 CA 5070CLB(H66) (D30D13-MT)	TRUCK	4214	MT	D	80	10000	-	-	-	-	-	-	6X2	-	-	2	4	CBU	China	-	-	-	-	1	4	-	2	-	-	-	-	1	0.0%	0.0%	8
		HINO	Dutro 110 SD STD	TRUCK	4009	MT	D	100	5200	4625	7.50-15-12 PR	110	2,530	4745 x 1717 x 2120	2	4X2	FR	136	2	4	CKD	INA	153	97	132	110	38	19	72	98	54	97	66	159	1.8%	0.5%	1,106
			Dutro 110SD-LT	TRUCK	4009	MT	D	100	5200	4625	7.50-15-12 PR	110	2,530	4745 x 1717 x 2120	2	4X2	FR	136	2	4	CKD	INA	26	158	91	101	65	47	61	47	15	5	3	15	1.0%	0.3%	634
			Dutro 110 LD STD	TRUCK	4009	MT	D	100	7000	5125	7.50-16-14 PR	110	3,280	6015 x 1845 x 2145	2	4X2	FR	136	2	6	CKD	INA	46	93	176	62	29	24	28	27	33	21	11	188	1.1%	0.3%	718
			Dutro 110 HD STD	TRUCK	4009	MT	D	100	7500	5167	7.50-16-14 PR	110	3,280	6015 x 1845 x 2145	2	4X2	FR	98	2	6	CKD	INA	13	25	28	25	21	9	47	25	21	27	40	32	0.5%	0.1%	313
			Dutro 120 MD STD	TRUCK	4009	MT	D	100	7500	5375	7.50-16-14 PR	120	3,280	6015 x 1845 x 2145	2	4X2	FR	98	2	6	CKD	INA	3	8	-	2	-	1	4	12	12	-	-	-	0.0%	0.0%	50
			Dutro 120 MD-L	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	103	2	6	CKD	INA	54	108	95	103	95	77	88	165	38	58	10	-	1.5%	0.4%	943
			Dutro 130 HD STD-E-4	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	613	562	657	570	534	383	629	761	38	847	811	864	6.2%	3.1%	7,687
			Nina 110 SDR	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	-	2	8	3	21	0.1%	0.0%	32
			Nina 110 SDL	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	7	68	142	73	90	0.6%	0.2%	380
			Nina 110 LD	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	-	-	1	2	8	0.0%	0.0%	8
			Nina 110 LDL	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	10	8	8	27	13	0.1%	0.0%	66
			Nina 130 MD	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	3	-	1	7	3	0.0%	0.0%	14
			Nina 130 MDL	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	-	30	69	71	0.3%	0.1%	170
			Nina 130 HD Cargo	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	1	-	0.0%	0.0%	1
			Nina 130 HDL Cargo	TRUCK	4009	MT	D	100	8250	5833	7.50-16-14 PR	130	3,280	6015 x 1845 x 2145	2	4X2	FR	97	2	6	CKD	INA	-	-	-	-	-	-	-	24	32	74	100	55	0.5%	0.1%	285
	ISUZU		NKR 66 CXC	TRUCK	2771	MT	D	75	5100	5857	7.50-15-14PR	100	2,090	4,590 x1,695 x 2,235	2	4X2	FR	107	2	4	CKD	INA	34	60	30	100	59	52	14	-	-	-	-	-	0.6%	0.2%	349
			NQR71 CC	TRUCK	4570	MT	D	100	8000	6142	7.50-16-14PR	125	4,175	7,445 x 2,100 x 2,610	2	4X2	FR	110	2	6	CKD	INA	14	39	25	56	52	6	94	59	18	5	52	22	0.8%	0.2%	489
			NKR71 STD-5.8	TRUCK	4570	MT	D	100	8250	5857	7.50-15-14PR	125	3,280	5,565 x 2,010 x 2,110	2	4X2	FR	106	2	6	CKD	INA	23	36	49	-	-	-	6	-	8	5	12	-	0.1%	0.0%	127
			NMR77 SD	TRUCK	4570	MT	D	100	8250	5375	7.50-15-14PR	125	3,280	6000 x1,620x2,280	3	4X2	FR	107	2	6	CKD	INA	13	20	17	11	129	36	58	48	68	143	34	31	1.0%	0.3%	604
			NMR77 HD-5.8	TRUCK	4570	MT	D	100	8250	5857	7.50-15-14PR	125	3,280	6,000x1,990x2,280	3	4X2	FR	102	2	6	CKD	INA	65	101	122	176	114	119	145	201	237	288	218	842	3.6%	1.0%	3,250
			NLR66 T	TRUCK	2771	MT	D	75	5100	4875	7.50-15-14PR	100	2,490	4,780 x 1,695 x 2,235	16	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	101	100	167	140	153	0.8%	0.2%	665
			NLR66 B	TRUCK	2771	MT	D	75	5100	4875	225/70R16	100	2,490	4,870 x 1,695 x 2,170	16	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	3	7	2	20	67	37	0.2%	0.1%	136
			NLR66 BLX	TRUCK	2771	MT	D	75	5100	5857	225/75R16	100	2,490	4,870 x 1,695 x 2,170	19	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	13	57	26	126	78	158	0.6%	0.2%	462
			NLR71 T	TRUCK	4570	MT	D	75	5100	4556	750-15-12PR	125	2,490	4,700 x 1,835 x 2,200	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	5	8	5	26	17	0.1%	0.0%	62
			NLR71 TL	TRUCK	4570	MT	D	75	5100	4556	750-15-12PR	125	2,490	4,700 x 1,835 x 2,200	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	1	21	5	12	8	4	0.1%	0.0%	49
			NLR71 BL	TRUCK	4570	MT	D	100	5100	4.3	225/75R16	125	2,490	4,170 x 1,835 x 2,200	3	4X2	FR	-	2	4	CKD	INA	-	-	-	-	-	-	-	-	-	-	1	-	0.0%	0.0%	1
			NHR 66 CXC	TRUCK	2771	MT	D	75	5100	4875	7.50-15-14PR	100	2,090	4,590 x1,695 x 2,235	2	4X2	FR	107	2	4	CKD	INA	41	35	27	5	31	37	47	68	30	24	18	4	0.2%	0.0%	367
			NMR 66 CXD	TRUCK	2771	MT	D	75	5100	4875	225/75R16	100	2,490	4,590 x1,695 x 2,127	2	4X2	FR	105	2	4	CKD	INA	58	52	81	20	48	74	92	210	52	34	24	28	1.3%	0.4%	785
			NKR 66 CXD	TRUCK	2771	MT	D	75	5100	5857	225/75R16	100	2,490	4,590 x1,695 x 2,127	2	4X2	FR	105	2	4	CKD	INA	18	12	15	4	18	7	6	8	15	11	1	8	0.2%	0.0%	163
			NKR 66 LWB	TRUCK	2771	MT	D	75	5100	5857	7.50-15-14PR	100	3,405	5,540 x 1,695 x 2,235	3	4X2	FR	103	2	4	CKD	INA	110	212	241	167	144	123	151	85	88	58	88	91	2.5%	0.7%	1,552
			NMR77 SDL	TRUCK	4570	MT	D	100	8250	5857	7.50-15-14PR	125	3,360	6,000x1,990x2,280	3	4X2	FR	102	2	6	CKD	INA	41	18	138	27	56	72	59	107	109	130	163	144	1.7%	0.5%	1,054
			NMR77 HD-5.1	TRUCK	4570	MT	D	100	8250	5857	7.50-15-14PR	125	3,360	6,000x1,990x2,280	3	4X2	FR	102	2	6	CKD	INA	294	240	253	180	174	86	318	154	304	381	398	236	4.9%	1.4%	3,095
			FRR90	TRUCK	5193	MT	D	100	10000	5571	8.25-16-14PR	190	5,500	8,625 x 2,200 x 2,540	3	4X2	FR	103	2	6	CKD	INA	14	28	8	12	24	5	13	19	11	9	24	27	0.3%	0.1%	191
	MITSUBISHI FUSO		FE 73L - 4 W	TRUCK	3968	MT	D	70	5100	4875	7.50-16-12 PR	110 / 2800	3,530	4745x1717x2120	2	4X2	FR	106	2	6	CKD	INA	514	604	440	457	560	366	576	560	533	586	423	577	3.6%	1.0%	6,055
			FE 73 - 6 W	TRUCK	3968	MT	D	100	7000	5714	7.00-16-14PR	110 / 2800	3,530	5960 x 1870 x 2130	3	4X2	FR	106	2	6	CKD	INA	54	68	108	71	121	-	62	178	298	69	61	73	1.7%	0.5%	1,071
			FE 73-HD - 6 W	TRUCK	3968	MT	D	100	7500	5167	7.50-16-14PR	110	3,280	5960 x 1870 x 2130	3	4X2	FR	98	2	6	CKD	INA	32	19	41	15	12	1	12	25	30	19	13	83	0.5%	0.1%	321
			FE 74-EV - 6 W	TRUCK	3968	MT	D	100	7500	5333	7.50-16-14PR	125	3,280	5960 x 1870 x 2140	3	4X2	FR	113	2	6	CKD	INA	1,084	1,235	1,641	623	1,683	1,044	1,229	1,120	1,210	1,566	2,284	900	24.9%	7.2%	15,599
			FE 74 - 6 W	TRUCK	3968	MT	D	100	7500	5571	7.50-16-14PR	125	3,280	5960 x 1870 x 2140	3	4X2	FR	113	2	6	CKD	INA	138	348	346	147	221	134	135	394	282	364	324	258	5.0%	1.4%	3,139
			FE 75 SUPER HD - 6 W	TRUCK	3968	MT	D	100	8250	5333	7.50-16-14PR	135	3,280	5960 x 1870 x 2140	3	4X2	FR	113	2	6	CKD	INA	537	527	256	1,230	581	415	572	615	551	710	800	370	11.5%	3.3%	7,224
			FE 86 - 6 W	TRUCK	3968	MT	D	100	9000	5714	7.50-16-14PR	135	3,850	6770 x 2130 X 2210	3	4X2	FR	113	2	6	CKD	INA	193	261	74	268	211	143	144	147	120	215	145	164	3.3%	0.9%	2,065
	TATA MOTORS		Ultra 101.TC	TRUCK	3764	MT	D	160	9660	4.9	215/75R 17.5	125	4,530	8654 x 2294 x 2464	3	4X2	FR	95	2	6	CBU	India	2	17	38	3	31	32	29	13	5	32	43	43	0.8%	0.2%	315
			Ultra 101.253	TRUCK	3764	MT	D	160	9660	4.9	215/75R 17.5	125	3,310	6245 x 2294 x 2464	2	4X2	FR	95	2	6	CBU	India	1	-	6	8	1	2	-	1	4	1	1	4	0.0%	0.0%	20
			LPT 913	TRUCK	5675	MT	D	120	9000	3.44	8.25 R 16-16 PR	140	3,450	6210 x 2140 x 2341	3	4X2	FR	103	2	6	CBU	India	20	5	6	5	7	1	16	19	20	23	23	3	0.2%	0.1%	126
	TOYOTA		New Dyna ST	TRUCK	4000	MT	D	100	5200	4625	7.50-16-12PR	110 / 2800	2,530	4745x1717x2120	2	4X2	FR	-	2	6	CKD	INA	-	-	-	-	-	-	-	-	5	-	5	5	0.0%	0.0%	15
			New Dyna ST With PS	TRUCK	4000	MT	D	100	5200	4625	7.50-16-12PR	110 / 2800	2,530	4745x1717x2120	2	4X2	FR	-	2	6	CKD	INA	15	15	15	10	10	15	10	15	15	25	25	15	0.1%	0.1%	185
			Dyna ST 130PS STD Truck CH LWB	TRUCK	4000	MT	D	100	5200	4625	7.50-16-12PR	110 / 2800	2,530	4745x1717x2120	2	4X2	FR	-	2	6	CKD	INA	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	0.0%	-
			Dyna ET	TRUCK	4000	MT	D	100	7000	5